

AN INDUSTRY IN ONE PLACE



#### Hotelstuff and Greenstuff Newsletter

#### Hostex Issue 2010

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#### **Hello from Hotelstuff**

We did it! We furnished a completely Green Hotel at Hostex in the main exhibition hall in the Cape Town International Convention Centre. A lobby, front office, guest room, bathroom, restaurant, kitchen, patio and garden... all furnished with only eco-friendly products.

Thank you, from the bottom of our hearts, to the companies who helped us with this project. They were all subscribers to our Hotelstuff/Greenstuff website... our website "come to life". We are lead to believe that it was a world "first" for a green hotel to be built at a major hospitality expo.

#### **The Greenstuff Hotel At Hostex**

Here are some pictures and names of companies who participated and helped make it such a successful project.

#### **Entrance to our Village and Hotel**

Front Office and Lobby on the right. Guest Room followed by Bathroom, Kitchen, Restaurant, Patio and Garden on left (99 m2 of exhibition space, configured like typical hotel rooms).



Abstract Art; African Floralush; Ankerdata; Belgotex; C2R; Chris De Wet; CT Service's Mobotix; Expanda-Stand; Formfunc; Green Leaf; Intelligent Marketing; Message Systems; Quantum; Woodbenders; Xeeder Locks

#### **Guest Room**



Ammok Mania; Bamboo Traders; Bean There; Brothers Beds; Chocolate Graphics; Dilmah; Earth Source Organics; Eco Heat; Evening Breeze; Falucca; Green Coil; Hemporium; Hospitality Africa; Hospitality Classics; Hotel Amenities; Indel B; Indulgence Spa; Intelligent Marketing; Jenev; Justshaz; Kiwinet; Lifson Products; Light Kinetics; Miko Puro; Nicaf; Nutri Seed; Rebtex Sisal; Repello SA; Sanders; Sneeuberg; Soylites; Sycro Distribution; Town & Country; Vermont; Woodbenders

#### **Bathroom**



Addicom; Aqua Clic; Bamboo Traders; Caesarstone; Eternally Solar; Geberit; Green Home; Hansgrohe; Hospitality Africa; Indulgence Spa; Jeeves; Kimberly-Clark; Lockwise; Matchless Candles; Rock Of Ages; Shelf Space; Soylites; Towel & Linen; Vermont; Victorian Side

**Kitchen and Laundry** 



Bamboo Traders; Becksware; Better Earth; Biogreen; Biowashball; Caesarstone; Hychem; Millicare; Momar; Ozone Services; PKS Electrolux; Prenox; Probac; Repello SA; Rock Of Ages; Sinkmaster; Water Solutions; Whirpool; Winterhalter

#### Restaurant and Dining Room



Abstract Art; African Home; Ammok Mania; Bean There; Belgotex; Chef Shop; Classic Crystal; Clearshield; Consol Glass; Decocraft; Dilmah; Econo Heat; Formfunc; Green Home; Hemporium; Hillcrest Berries; Kudhinda; Miko Puro; Mungo; Natural Pack; Ngwenya Glass; Nicaf; Quantum; Rebtex Sisal; Red Espresso; Rock Of Ages; Sweet Nothings; Tierhoek Organic; Town & Country; Vermont; Water Solution; Woodbenders; Woven Dust **Garden and Patio** 



Active Life; Biozone; Eco Heat; Eco Right; Global Worming; Green Gift; H2O CT Services; Hansgrohe; Imagine Green; MBM Resysta; Midas Earthcote; Oriental Bamboo; Ozone Services; Postwink; Rebtex Sisal; RVH Scapes; Side Attraction 3; Sneeuberg; Technilamp; Tropic Trader; Turbo Vent / Breezair; Waste Plan; Woodline

#### Other

Décor Dame; Green Leaf; Perfect Places; Quantum Project Managers; Town & Country; Xanitha

Your Green Queen, Lorraine Jenks



#### **NEWS FOR BUYERS**

#### **TENDERING**

Please let us help you with large tenders. Just send us a spreadsheet with good specs and quantities and it takes us a few minutes to send it to as many appropriate suppliers as necessary. This could save you weeks of sourcing, phoning and reinventing the wheel.

If you want advice, give us a ring and we'll pop round to see you or help by email. If we visit, there will be a small fee for our time, but will save you plenty in the long run. We charge no commission on sales.

#### **GREEN NEWS**

The entire industry is striving to go green. We have been watching environmental issues and the evolution of eco-friendly products for 20 years. We have done the work for you. Use <u>www.greenstuff.co.za</u> or let us help you. Just shout!

#### **GREEN RATING**

It is so important for you to start applying for recognised green status. Tourists want to see it; even if you start with just one green star. Let us show you how to get started.



#### NEW and REPEAT PRODUCTS on Greenstuff

Click on images below to view website



#### **AFRICAN FLORALUSH - Art From Sustainable Materials**

Fresh cut flowers, uniquely preserved using a patented process, our flowers and foliage are guaranteed to last a minimum of 6 months with no maintenance or watering. Floralush flowers are a beautiful alternative to artificial flowers as they are totally natural, but they offer large savings on the replacement cost of fresh flowers.

#### AFRICAN QUEEN STUDIO - Handmade Products

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The studio initially specialised in making exquisite hand painted kaftans, but over time our range expanded to include interior decor products. We have since diversified and are focusing on our ecodecor range of environmentally friendly homeware. Unique handmade products from recycled materials using felt, leather, seedpods and off cuts from local factories.



#### **AMMOK MANIA - Organic Bed Linen**

Beautiful bamboo blankets from sustainable and certified sources and 400 thread count, and they also carry a full range of fully organic cotton bed linen.



#### **AQUACLIC - Low Flow Water Savers**

Save money by reducing your water and energy use - and so protect our environment! AquaClicwatersavers fit on all standard taps, showers & toilets, halve your water, energy and CO2 consumption and its costs - all without any reduction in comfort!



#### **BAMBOO TRADERS - Sustainable And Renewable Flooring**

Bamboo Traders, home of moboo flooring - imported directly from China. Environmentally friendly with the look and feel of traditional timber flooring, but with unparalleled performance at a competitive price.



#### **BECKS WARE - Anti-Allergy Cleaners**

Our line of UVC anti-allergy cleaners have been approved by governments and consumer organizations around the world, even winning the coveted British Allergy Foundation Seal of Approval. We aim to become one of the top five brands in the wellbeing home appliance category.



#### **BELGOTEX - Environmental Quality**

Underlay made from 100% recycled fibres and/or yarns. Grimebuster rubber crumb made up of 100% post consumer waste, i.e. used vehicle tyres - diverts 20 tons used tyres from landfill site per year. Nexbac tile contains more than 20% recycled content of post industrial waste in the backing.



#### **BETTER EARTH - Earth-Friendly Cleaning Products**

Better Earth's aim is to get as many people as possible to use affordable cleaning products that have little or no knock-on effects to the environment. Our products are free of ethoxylated ingredients, sulphated surfactants, parabens, animal products, colorants and synthetic fragrance. The beauty of the products is that they are kept simple while still being effective! Our products are never tested on animals.

#### **BIOBOX - ENPURA - Sewerage Treatment**

Biobox Enpura can treat both grey water (from laundries, baths, basins, kitchen sinks) and black water (toilet water). We also process-design systems to meet special requirements - in respect of scale, or to treat other (non-domestic) types of effluent such as chemical waste or the outflow from abattoirs and fish processing facilities.



Blue Bay manufactures an innovative range of quality aluminium furniture designed to complement the South African way of life. Our products are handcrafted and woven, ensuring a high quality unique item. We have an extensive range of furniture and cushions in different colours, styles, and fabrics to meet your needs.



#### **C2R LED LIGHTING - Visible Energy Efficiency**

Of particular relevance to the hospitality industry, in order to further extend energy efficiency we now have available a full range of occupancy sensors as well as LED lighting. C2R will continue to source the best products for the job from around the world.



#### **CLEARSHIELD - Window Protection**

Turning any glass surface non-stick, saving water and cleaning chemicals. Ideal for all exposed windows, showers (no soap scum!) and keeping solar panels working effectively.



#### **CONSOL GLASS - Locally Manufactured**

Consol have chosen a range of South African manufactured bottles for you to decant either still or carbonated filtered water. Customers are beginning to resist plastic bottles; especially those with a hefty carbon footprint.



#### **CT SERVICES H2O - Water Purification**

The H2O US4 home water purifier produces up to 132 thousand litres of purified, healthy drinking water, retaining the mineral content. This saves on the carbon imprint of transporting and subsequent disposal of 132 thousand one litre plastic bottles, or 268,000 500 ml plastic bottles.



#### **CT SERVICES MOBOTIX - Mobotix Surveillance**

A comprehensive range of sophisticated energy saving IP cameras suited to all surveillance needs plus live cam feeds to your website or inhouse screens.



## EARTH SOURCE ORGANIC SUPPLY - Bio Dynamic Guest Amenities And Cleaning Materials

Our packaging is fully recyclable and/or bio degradable and our ingredients are farmed and manufactured strictly according to biodynamic farming practices. Bio dynamic farming serves to enhance nature and the well-being of our planet. Since synthetic chemicals form a barrier against nature and the spiritual world, none are ever used.

#### ECO HEAT - Infrared Radiant Heat Eco Heat heaters use infrared technology

Eco Heat heaters use infrared technology to provide comfortable, gentle heat while using significantly less energy than convection, gas or oil heaters. Rather than wasting energy by heating the ambient temperature through convection, the heaters emit radiant heat in an infrared band that is safe and ideal for absorption by the human body, saving you up to 50% of your heating cost.

#### ECOPRODUCTS - Bodycare Products Made From Baobab Oil

EcoProducts is a small South African based company in Limpopo Province which works with over 400 rural women to make baobab oil. They now make a beautiful body care range (Baobody) with their organic baobab oil and other natural and organic ingredients.

#### **ELCHIM - Hairdryers**

All products are manufactured using the finest eco-compatible materials in accordance with the most stringent European and international standards. Amongst many unique features Elchim® products are all double insulated to SABS acceptable standards and are simple to install and maintain.



#### **ENVIROFRIENDLY BUILDING SOLUTIONS - Sustainable Timber Frame Construction**

The perfect solution for environmentally friendly building for safari lodges, but equally applicable to large urban hotel developments. EBS houses are built to be environmentally friendly.



#### **EXPANDA-STAND - Brochure Display System**

Expanda-stand<sup>™</sup> is the most advanced brochure display system in the world, and is now in South Africa. Expanda-stand<sup>™</sup> has developed the most innovative and flexible brochure dispensing system that combines all the sizes of brochures, business card holders and postcard to the desktop, wall and portable stands, great for the Hospitality Industry, Office, Retail and Exhibition Stands!



#### **FALUCCA LINEN - Organic Egyptian Cotton**

Using the finest organic Egyptian cotton, Falucca Linen Company has created a 550 thread Count bed linen & sleep wear range, that will put your mind at ease, knowing that once again you have invested in something exceptional, for either yourself or for your client.



#### FORMFUNC - Diffrient World Task Chair

Formfunc's design efforts are a collaboration of respect, integrity and innovation towards sustainable solutions. Weighing just 13kg and made of one-third the parts of traditional task chairs, the Diffrient World chair requires far less raw material and fewer manufacturing processes - and that means less extraction, energy, waste, shipping and disposal associated with its life cycle.



#### **GEBERIT - Wall Hung Toilets And Electronic Taps**

Geberit produces highly developed, reliable, sustainable, and optimally coordinated sanitary and piping systems. Environmental aspects are taken into consideration as early as the initial phase of the development process. Eco-Design as the key to environmentally friendly products ensures that the most environmentally friendly materials as possible are used, that risks are minimized and a high efficiency of resources is achieved.



#### **GREEN HOME - Biodegradable Take-Away Containers**

Green Home is South Africa's leading biodegradable food packaging supplier that offers a comprehensive range of products. We offer a selection of the world's most superior biodegradable food packaging items on the market today. All of our products are made from natural and renewable resources and are 100% biodegradable and compostable!

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### HALDANE MARTIN - Furniture Design

Haldane Martin a contemporary furniture design company, has won a number of design awards, the most recent being the Real Simple SA - Green Innovation Award (Design) 2008, and the prestigious SABS DISA award for Zulu Mama 2007.



#### HANSGROHE - Amazing New Eco Smart Flow Regulators

Hansgrohe's passion for the element of water is what drives their constant search for new, progressive solutions such as their "air" shower heads and faucets which save water, again and again - their priority is to use water more efficiently without sacrificing comfort and to make people aware of the value of this scarce resource.



#### **HEALTHGUARD HEALTHCARE - Anti-Bacterial Products**

HealthGuard<sup>™</sup> is a revolutionary range of multi-functional, environmentally friendly products that are extremely effective against bacteria, spores, viruses, fungi algae, mosquitoes and dust mites. Thoroughly hygienic; Free of all heavy metals Biodegradable; UV stable; Compatible with polymer coatings; Cost-effective; Accompanied by full technical support; Manufactured under ISO 9001.

#### **HEMPORIUM - Hemp Products**

Hemporium is a South African hemp company, founded in 1996. We aim to educate people about hemps potential through the use of innovative products while creating an awareness of all that hemp has to offer. Our long term goal is to promote the cultivation and use of industrial hemp as a sustainable crop in South Africa.



#### **HOLISTIC ENERGY - Energy Management**

Holistic Energy is based in Cape Town and provides complete energy saving solutions in the Western Cape, that include audits, metering and control of electricity usage, training and education of staff and the installation of energy saving products.



#### **INTELLIGENT MARKETING - Items Made From Recycled Materials**

All our marketing products are manufactured from recycled materials or materials from sustainable sources.



#### **MASLAND CARPETS - Green Label Plus Certified**

CRI Green Label Plus certified; a programme which is designed specifically for carpet and adhesives, and sets the standard for IAQ and ensures that customers are purchasing the very lowest emitting products on the market, using scientifically established standards.



#### MBM AFRICA - RESYSTA - Wood Composite From Rice Husks

Resysta is one of the most revolutionary wood composites available in the world today. It is made from rice husks, salt and mineral oil, all of which are bio-waste materials and is therefore an exceptional environmentally friendly product.



#### **MIDAS EARTHCOTE - Enviro Lite Paints**

We are particularly proud of recent technological improvements in our colourant systems at Midas Earthcote. Within the Freeworld Coatings Group we have found new ways of producing excellent, high quality colourants that contain NO GLYCOL, an ingredient traditionally used in most paint colourant systems and has been proven to be one of the most environmentally unsound constituents in paint.



#### **MOMAR GROUP - Cleaning Chemicals**

Momar's Greenaction products have been formulated in partnership with the US Environmental Protection Agency's Design for the Environment program which allows the use of the EPA DfE logo.



#### **MULBERRY SILK - Pure Silk Duvets**

Mulberry Silk Duvets are naturally spun and encased in 100% sateen striped cotton covers. The amazing properties of natural silk were discovered way back in 3000 BC and have stood the test of time. Silk is naturally allergy free and will not harbour dust mites nor any moulds, mildews or fungi.



#### **NATURAL PACK - Packaging Solutions**

Natural Pack is a Wholesale Distributor of 100% Biodegradable and Compostable Packaging Solutions that can meet the needs of an evolving Eco-Compatible consumer market. All of our products are made from renewable resources with no harmful binding agents or chemical additives.

#### **NICAF TRADERS - Ethical Production**

LavAzza Tierra! espresso is a 100% Arabica blend of coffees. Tierra! espresso is obtained exclusively from three coffee growing communities in Honduras, Peru and Columbia as a result of LavAzza's sustainable development project aimed at combining quality with improved living conditions for these three small-scale coffee growing communities.



#### NU SEED - Oil Free Seed Snacks With Natural Flavours

Nu Seed manufacture freshly roasted seeds in a variety of mixes: plain, vanilla, peri peri or balsamic vinegar, all packed in well designed sachets. These are ideal as mini bar snacks, gifts, pillow good-night treats or picnic hamper fillers. Fresh, healthy and nutritious. Vanilla roasted seeds are widely used on breakfast buffets.



#### **ONE SOLUTION - Cleaning Solutions Using Colloidal Chemistry**

One Solution is a safe, powerful and proven hospitality package. It is 100% Botanically derived, 100% Biodegradable and 100% Carcinogen Free. One Solution has taken the latest developments in Colloidal Chemistry to allow for a new benchmark in Eco-Friendly cleaning products a cleaner that is completely safe, non toxic, effective and economical. It is odourless while at the same time being an odour suppressant and leaves no chemical residue.



#### **PERFECT PLACES - Green Architecture And Building**

Erwin van der Weerd is a forward-thinking Architect specialising in using organic & alternative building materials to create modular dream homes using only sustainable building solutions to lessen our impact on nature.



#### **POSTWINK - Recycling Products**

Recycling Products - range incorporates large igloo-type recycling bins for the bulk recycling collection by waste management companies. Also stainless steel recycling units, polyethylene recycling bins suitable for recycling initiatives at large and small hotels, convention centres, etc.



#### **PROBAC - Cleaning As Nature Intended**

Probac incorporates a concentrated pro-bacteria consortium with a proprietary chemistry in a range of cleaning applications. The combination produces a highly effective two step cleaning process culminating in the biodegradation of targeted dirt, during and after cleaning.



#### **REBTEX SISAL - Sisal Matting Backed With Natural Latex**

Floorspace designs, manufactures and distributes a range of natural floor coverings such as sisals, coir, mats, bindings and seagrass coverings. The natural fibre floor coverings supplied by Floorspace are suitable for installation in residential, commercial and domestic interiors.



#### **RED ESPRESSO - Rooibos Tea Espresso**

Rooibos Tea Espresso. Alternative to tea or coffee. 100% natural Rooibos, grown and hand-harvested on the highest Biodiversity Certified farm in the Cedarberg. Sourced directly, produced locally. Actively involved in cedar re-forestation.

#### REPELLO As an envi

#### **REPELLO - Insect Repellent**

As an environmentally conscious company we are very aware of the impact that chemicals used in pesticides, biocides and herbicides have on our environment. With this in mind we are constantly developing new natural, non-toxic, products that are an effective alternative to poison based products.

#### **ROCK OF AGES (DORMEL) - Stone Heating Systems**

Beautiful to compliment your decor, stone is 100% natural and unique. At Rock of Ages we install stone every day, we hear the questions and we have the answers. We can guide you and help you to choose the right material without the struggle... not just any stone... the one that's right for you.



#### **SHARP - Energy Efficient Equipment**

At Sharp, we're passionate about environmental conservation. Our appliances and business products are among the industry's most energy efficient. The Sharp ranges of multi-function products are accredited with the Nordic Swan eco-label for their advanced environmental features, and have been awarded the energy star for low energy consumption.



#### SIDE ATTRACTION3 - Soft Furnishings

Locally designed and manufactured cushions, throws and lampshades. Woven from hemp, linen and cotton using natural pigment dyes and eco friendly water-based printing inks. Many by local community groups.



#### **TIERHOEK ORGANICS - Certified Organic Products**

All the ingredients for our products are picked fresh and sun-ripened from our organic farms Spaarkloof and Tierhoek, situated in the Noree Valley, Robertson, South Africa. No sulphur, no preservatives just healthy, delicious products full of natural goodness.



#### **TOWEL & LINEN - Labour And Energy Saving Towels**

Produce ecosoft anti-snag towels which are highly durable, absorbent, luxurious towels with lower laundering costs thus energy and water are saved which means a reduced impact on the environment.



#### **U&G FABRICS - Luxury Fabrics**

U&G offer an exceptional selection of local and imported fabrics and accessories. U&G offers consummate choice, style and luxury. From concept stage to installation, our inventive solutions for all your upholstery and soft furnishing requirements ensure lasting style and durability that's convenient and cost-effective.



#### VICTORIAN SIDE - Furniture And Copper Bathroom Ware

Beautiful, timeless copper baths, basins and accessories - an eco-friendly alternative to most other sanitary ware that will last many generations. The baths retain heat, are easy to clean and furthermore... copper is bacteria resistant, reducing your need for cleaning chemicals.

#### WOODBENDER - Eco-Friendly Furniture

Woodbenders Bentwood Furniture - Timber is sourced from managed forests. Shipping of raw timber has a smaller carbon footprint than importers bringing in fully assembled furniture. Timber is a biodegradable product; obsolete items will not compromise the environment and can be recycled.



#### **XEEDER LOCK - Echoflex SmartSuite Solution**

Echoflex's SmartSuite Solution - Distributed in South Africa by Xeeder Lock, uses wireless technology to integrate control components delivering energy savings with low installation costs. Echoflex's SmartSuite transforms normal hotel rooms into their own autonomous zones of energy savings.



#### **NEW and REPEAT SUPPLIERS on Hotelstuff**

Click on images below to view website



#### ACTIVE LIFESTYLE

Active Lifestyle Solutions is the leading fitness solution provider to the hotel and resort industry. Our elegant and innovative solutions provide best-in-class fitness environments and ongoing service to the world's leading hotels, resorts and spas.



#### **CHAIR EXPRESS**

Chair Express offers a wide range from an Office Range carrying everything from Managerial, executive, typist, reception, training, conference and canteen seating. This together with an extensive Contract Range which includes everything from bar chairs, cocktail chairs, cocktail tables to coffee tables will satisfy all your chair and seating requirements.



#### **HOTEL AMENITIES SUPPLIERS**

Over the past 18 years Hotel Amenities Suppliers (Pty) Ltd., the largest guest supply company in Africa - has successfully supplied over 1400 clients with an extensive range of toiletries. We have also designed, created and supplied over 300 Independent Hotels with their own personalised guest amenity range.



#### INSTYLE

Instyle provides the hospitality industry with outdoor furniture, umbrellas and cushions. Importers and distributors of UV protected fabrics, especially "Textilene" imported from USA.



#### **KROST OFFICE PRODUCTS**

We are suppliers to the major hotel chains in Southern Africa. Our products are used to enhance the environment of any office, hotel or restaurant. Ergonomics and comfort of use is a vital aspect of our designs. A range of metal, wood, leather and plastic office accessories to suite your office and definitely your style. Our products give any office the "wow factor".



#### MIDNIGHT WHITE

Originally an importer of Egyptian cotton bed linen, Midnight White now manufactures and supplies its own collection of 100% cotton bed linen, bathrobes and kimonos to some of South Africa's finest hotels.



#### PRENOX CATERING EQUIPMENT (EDGE)

Design your kitchen, the way it works best for you! Prenox manufacture a wide range of Convection Ovens as well as the Modular integrated kitchen range. A full design facility is available to customers needing layout assistance and all products are manufactured in Pretoria. Spares are on hand at the factory and a full repair and maintenance team is on hand for any queries.



#### **SESLI TEXTILES**

Our blankets are manufactured from the finest acrylic yarn, creating a soft, fine, and silky feel. The blankets are then expertly finished with a soft binding which matches the blanket colour and causes no irritation to the skin. After been examined by our Quality Control the blanket is then packaged in a clear zipper bag.

#### **NEWS FOR SUPPLIERS**

#### **USERS, TENDERS and CONSULTING**

Since the last newsletter, we have helped Maropeng at Cradle of Humankind, Labia House (Count Labia's mansion in Muizenberg), Southern Sun Waterfront, Majeka House and the usual dozens who go direct to the website.

#### **STATS**

We are pulling stats differently now, not just unique visitors as before. Check this out! We can hardly believe it ourselves! This is from 14 Mar to 17 Apr 2010:

- 4,089 Visits (Total visits to site)
- 3,129 Absolute Unique Visitors
- 23,650 Pageviews

#### GREENSTUFF

If you're not already on <u>www.greenstuff.co.za</u>, why not? What have you got that is eco-friendly: one product, part of a product or the process that is green? Greenstuff subscribers are invited to participate in our Greenstuff Hotel and Green Houses that we're building at Hostex and Decorex.

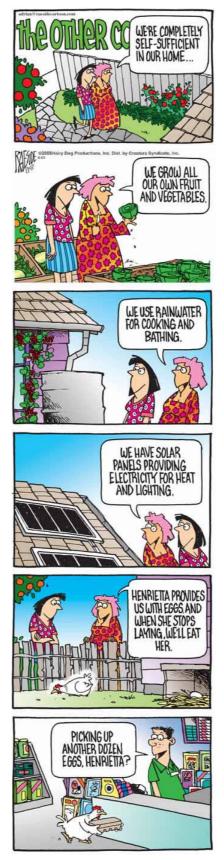
#### **GREEN CERTIFICATION**

The imported brands on the Greenstuff website have international accreditation. South Africa is way behind in this field and up to now, there have been no bodies with the authority to award these. If your products are manufactured locally and you would like official green certification, we will give you advice. Shout if you want us to tell you what you need to do.

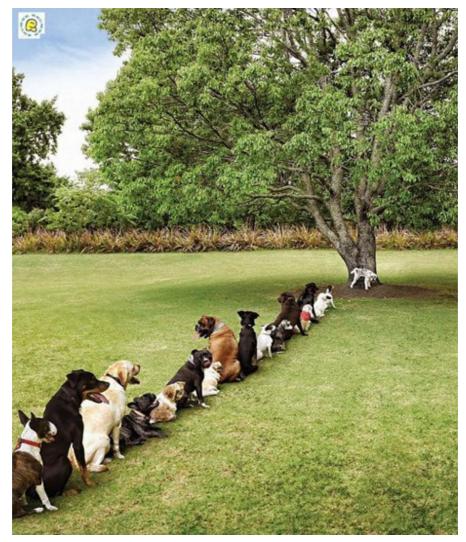
#### **STAY VISIBLE**

With the economy the way it is, hotels are looking for alternatives and you need to be out there; visible on Hotelstuff, and wherever possible, green. Guests are expecting it.

#### WHY THE CHICKEN REALLY CROSSED THE ROAD



#### **DOGGIE LOO - Consequences Of Deforestation**



**BED JUMPERS - The Hoteliers Pet Peeve** 



#### LETTERS

We made contact with your company today at Hostex today. Your website is amazing and I will make sure all my staff that do any buying at all consult your directory for better prices and "shopping around". I have already made a ton of enquiries. Well done!!!!! Leigh Venter <b>Ogilvys Lodge and Conference Centre</b>	Hi Lorraine, I will most definitely be giving them a shout too!! Thanks again for all your help, you guys are truly wonderful! Yours in Hospitality Christopher Beukes Food & Beverage Manager <b>RIVERSTONE LODGE</b>
Dear Lorraine I must congratulate you for a very well sorted business model and communications/marketing channels - really smooth. And the addition of the GreenStuff. Best regards Hugh Tyrrell <b>Green Edge</b> Promoting sustainable business	Ahhhh thank you very much!!!! The Hyde is doing VERY well! Up & running! Have a look at the website! Thank you SO much for all your help Lorraine! Lize McDonald <b>The Hyde</b>
Dear Lorraine Thank you very much, I really appreciate your efficiency. Kind Regards from Mkuze Pieter Pieter Botha General Manager <b>Ghost Mountain Inn</b>	Thanx for ur help ur clients were very good and responded really. We need to set up meeting so I can get more details of how to use ur service to get suppliers from u. Thanx Peter ( <b>An international hotel chain</b> )
Thank you very much Lorraine Excellent service Simonsberg Mens Residence <b>Stellenbosch University</b>	

#### INVITATION

#### **INVITATION FROM THE GREEN TIMES**

The Stellenbosch Organic Farmers' Market - oldest and biggest organic market in the Western Cape - is moving to a great new space next to Spier biodynamic farm, starting this Saturday, 1 May!

With this expansion we are adding a **green technology section** for our regular green customers, who come from across the Western Cape to find organic products and technology to lighten their footprints on the earth. We would like to see your products there.



We are inviting **2 companies every Saturday** to display/sell their green technology. If you are keen to join us, <u>book your day a.s.a.p</u>. The cost is R500 from 8:00 to 14:00. Call Elma at 021 855 0518 or email <u>elma@thegreentimes.co.za</u>

#### HOTELSTUFF/GREENSTUFF TEAM



Back row: Richard; Lorraine Front row: Dorothy; Karen; Lorraine Jenks; Sue

Please keep an eye on www.greenstuff.co.za to find new products and tell your colleagues about Greenstuff.

It's all about networking and sharing. Help us grow this database for the benefit of all.

Hamba khale. Sala khale. And live harmlessly.



#### WHO ARE WE?

Hotelstuff is an online Directory of Suppliers and Services for hotels.

#### This service is FREE.

The Helpdesk (info@hotelstuff.co.za) is manned by Lorraine Jenks who was Contracts and Purchasing Manager for the largest hotel chain in Africa for 15 years and is uniquely qualified to refer and advise.

#### Use us!

<u>Greenstuff</u> is a division of Hotelstuff that identifies and lists only ecofriendly products supplied by the companies listed on Hotelstuff.



Both services are free. We charges no commission or fees for introductions or transactions between Buyers and Suppliers (Suppliers simply pay a once-off annual registration fee.)

#### **TENDERING SERVICE**

We offer a tendering service. Let us have a list of your specifications and quantities and we will forward these to appropriate suppliers on our database - free (takes us just a few minutes!) They will then quote direct to you. No middle-man.

Websites: www.hotelstuff.co.za ; www.greenstuff.co.za Email: info@hotelstuff.co.za Cellphone: 082 900 0929 ; Sharecall: 0860 272 272