

Hotelstuff / Greenstuff

Newsletter

Hotelstuff and Greenstuff Newsletter: Issue #65

September 2019

Hello from Lorraine and the Hotelstuff Team

The Amazon is burning. The Arctic is melting. Dorian is bashing Florida. Rampant capitalism is killing us. The planet will survive. We won't.

Everything we do or buy is a choice; a choice to do it the old way, or a choice to do it a better way. It is really quite simple. Every personal choice makes a difference, but the big changes need to come from politicians and corporations. Speak up and demand action. Vote with your cash.

The good news is we're noticing a huge increase in awareness. Aside from my usual speaking gigs, I've been invited to speak to new sectors like the mines, retailers, manufacturers, banks. I'm speaking at Chanel's Global IP Seminar in Singapore; been invited to speak in Istanbul; then Denmark and later in in Zambia. It has taken decades and I think the IPCC report, the Amazon fires, little Greta Thunberg and the Extinction Rebellion have triggered the awakening.

Some more good news is my Lifetime Achievement Award which is such a thrill because it makes it all worthwhile. And, another thrill last week, my first standing ovation! (At the age of 76, for me, that's a bit better than playing bingo and knitting booties!) More about those stories, below.

Please use Greenstuff before you buy and remember to let us know about any products we can add to our database. We are not for profit. No commission charged on sales.

Thank you to Tahnya, Bill, Corrina and Robyn who continue to grow our websites every day. They rock!



Please remember to 'LIKE' both our Facebook pages:



Hotelstuff

and



Greenstuff

What We've Been Up To

Lifetime Achievement Award - MICE Academy

MICE ACADEMY (Meetings, Incentives, Conferences and Exhibitions)

This makes all those years worthwhile.

Thank you! Thank you to so many people in that room who supported us and asked for nothing in return. Generous to a fault when oft times we had no idea what we were doing. And now celebrating the huge spike in environmental awareness to celebrate along with us.

"Acknowledgement for fifty years of activism in environmental protection, animal rights, climate change, ethical food, sustainable and green manufacturing, procurement, operations and lifestyle for all sectors. In the MICE industry, specifically, for several award winning exhibition projects to demonstrate mock hotels and homes furnished throughout with only eco-friendly products; an academic double-blind experiment; a conference and lunch on organic versus industrial food; consulting and speaking."

Special thanks to Justin Hawes, Martin Hiller Van Rensburg, the organisers of Decorex SA, Hostex, Inspire Trade Expo, The Hotel Show Africa, Green Building Council South Africa GBCSA, Grand Designs, The Event Greening Forum, SAACI Official and SO many more! And special thanks for the extra mile by Cape Town International Convention Centre (CTICC), Sandton Convention Centre, Durban ICC - International Convention Centre and, of course the hundreds of conferences and events where I am privileged to speak, to share our story, help people understand and prepare for climate change and make greener choices.



Climate Change 101 - Masterclass

At last, a chance to present Climate Change properly with a three-hour Masterclass, giving me time to cover all the critical aspects. (Impossible in a 30 minute keynote!) Thank you The Event Greening Forum for the opportunity and thank you to the wonderful delegates who were knowledgeable, creative and eager to share and learn. Some good insights and fresh opinions. We covered the science, impacts, effects, necessary mitigation actions and the future for all sectors and partners in the MICE industry. Also, just to mention, the Hominin House Centre at Maropeng is an outstanding venue for anyone looking for something different. State of the art meeting rooms. Great vibe. Great food. Accommodation for students and teachers.



Hospitality Leadership Forum @ The Hotel Show Africa 2019

I was invited to be on a panel discussion at The Hotel Show Conference at Gallagher Estate. Tourism and Hospitality are often leaders in new trends. Travellers spread stories of what they have noticed happening elsewhere. Our sector is privileged to be able to be game changers and to lead by example when tourists' tastes and demands evolve - especially towards more sustainable, green and ecologically sound practices. It was a welcome opportunity to discuss opinions on the topics of "Responsible Tourism", share "Future-proofing Strategies" and debate "Inclusive Capitalism". Thank you, Lee-Anne Bac, for your excellent moderating skills and allowing me to share experiences and opinions on the reality of climate change in tourism and offer some survival tips.



HOSPITALITY
LEADERSHIP FORUM

THE
HOTEL
SHOW
AFRICA

Hotelstuff/Greenstuff Stand @ The Hotel Show Africa 2019

We had a very busy stand with lots of visitors, even on the Sunday. A better calibre of visitor than years before. Many major hotel chains represented and loads of smaller guest houses, lodges and BnBs. We had several architects working on new builds. A surprising increase in visitors from Botswana this year. The hall we were in was more focused on hospitality drawing in the right people. There were less "Chinese" stands, which upped the standard of the visitors and level of enquiries. Thank you to all our subscribers who participated on our stand again this year - we appreciate your continued support.

THE
HOTEL
SHOW
AFRICA

Hotelstuff / Greenstuff



Website Banner Promotion

Suppliers, would you like to **increase your brand awareness** and expose your company to more than **37 000 active industry contacts per month**?

Now you can with our **Website Banner** options! [Please contact us for more information.](#) These options are available on both the Hotelstuff & Greenstuff websites.



Hotelstuff
More than 37 000 active industry contacts per month

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Cleaning & Chemical Products
Conference & Guest Book
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Furniture & Chair
Hardware & Housekeeping
Hygiene, Cleaning Equipment
Kitchen Operating Equipment
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Outsourcing
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LET YOUR COMPANY HERE

Upcoming events | Trade Shows | CAG | Association | Conference dates

FEATURED SUPPLIERS | LATEST SUPPLIERS

Woodlam Interiors | Aquatic Custom Bags | P & H Interiors | Calligraphy Services
Jewel Enterprises | Sunlight | Free Delivery from Greenstuff
Gardner | Sunlight | Cleaning Solutions - Solar Garage Treatment Plans
VivoAfrica | Lush | Sunlight | Sunlight Plastics - Smart Dispensers
Africa Khaba | Lush | Sunlight | Sunlight Plastics - Smart Dispensers

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New and Repeat Subscribers to our Directories



ASC DISTRIBUTORS

ASC Distributors are an Amenities Company with a difference. We not only supply Country Wide, but go the extra mile. We have Guest House Packs for the smaller establishment, and supply Cutlery and Crockery upon request. If you need it but do not see it on our website, contact us. If it exists, we'll source it for you and deliver it. Our belief is to supply superior quality products at affordable prices.



BELLEZZA LABORATORIES

The word Bellezza is of Italian origin and it means beautiful! Our purpose is to show case the world that South Africa has what is needed! We manufacture and supply premium luxury body products to hotels, private lodges, guest house and B&B customers in South Africa and in the SADC Countries. We supply quality personal care products and gifting. All our products carry subtle and sophisticated fragrances, suitable for all tastes. Our Products are tested and certified! We are able to customize and do branding according to our client's needs. We also assist with embroidery of personalised items.



BOOKBINDING SERVICES

We are proud to be one of the only bookbinders in South Africa that still bind their books by hand. At Bookbinding Services, we listen to our client's needs and wants. We also welcome new bookbinding ideas and always aim to achieve what our clients have in mind. Book Binding Services for the Hospitality Industry include Directory of Services Covers, Menu Covers, Wine List Covers, Bill Covers, Visitors Books, Guest Books, Bespoke Handbound Guestbooks and Personal & Promotional Bookbinding - with your own cover design.



CLEAR DESIGN

With 25 years' experience and the latest technology and techniques in acrylic fabrication we pioneer new and exciting ways to manufacture in accordance with our client's requirements. Our product range includes brochure holders, tables, chairs, cosmetic display stands and so much more. We are especially proud of our affiliation with Green Cast; an eco-friendly acrylic sheet developed in Italy.



CONDROU MANUFACTURING

Condrou Manufacturing (Pty) Ltd in South Africa specialises in solutions for all dry cleaning, laundry and hospitality consumables ranging from branded suit bags, hangers, refuse and laundry bags, clothing rails, dry cleaning and laundry machines as well as finishing equipment. We also offer laundry marking systems and tags, pens and stationery. Additionally we supply cleaning products like spotting brushes, cleaning chemicals and solvents.



DERMATANICAL

We supply Sun Cream (CANSAs approved), Mosquito Repellent Gel, After Sun Gel and Lip Balm. Our products are sold under the Dermatrical label or can be personalised with your branding and logo to promote business, events and causes. We also developed and launched a new product the "No Flush Toilet Bowl Spray". We specialise in the Travel, Tourism and Hospitality business.



DYNACHEM

A new and revolutionary approach for the provision of portable heat for chafing dishes in the hotel and catering industry. The Chafo is a revolutionary and innovative new product from eco-burner. Designed to be the perfect "drop-in" replacement for gel and wick chafing dishes, it overcomes all of the problems associated with heating chafing dishes by traditional methods. The Eco-burner Chafo is safer, greener and cleaner; the product gives greater control and is less wasteful than traditional gels and wicks.



ECOPACK

Our innovative product range includes compostable cups, plates, bowls, cutlery, containers, paper straws and other packaging consumables. We continually source new products that meet our standards of quality, compostability and eco-efficiency, and are able to work with our clients to develop unique packaging solutions.



FLAME CORPORATION

Manufacturers and suppliers of chafing fuel for all types of chafers. Manufactures local South African catering industry-leading fuel products, direct to our customers. We never compromise on quality, service, ethics and integrity, always leading the way through innovation and organisational improvement. In discharging our responsibilities, our interactions with all segments of society must reflect the high standards we profess.



GREEN STATIONERY

Green Stationery continues to be the leading supplier of recycled and Eco stationery within South Africa. They carry stock of most of the items on their website, as well as offering consultancy for businesses that want to improve their green credentials and save money. They supply paper straws which are ideal for restaurants and coffee shops. Their natural cotton lanyards are perfect for conferences and events.



HEMPORIUM

Hemporium is the largest importer, wholesaler and retailer of hemp Fabrics and products in South Africa. Founded in 1996, the company has been manufacturing and producing organic and natural products locally for over 20 years and has the facilities to design, produce and cost over 2000 products in their high quality imported hemp materials. Our product range include: Toiletries, Nutritional Oils; Clothing; Fabric and Hemp Building Materials.



HOTEL AMENITIES SUPPLIERS

A Proudly South African Company, Hotel Amenities Suppliers (Pty) Ltd has been servicing the local and Southern Africa market for over 20 years and remains the largest guest amenities and hotel accessories company in South Africa, successfully supplying over 3200 clients. Our hotel Accessories Division has a selection of products available to complement the amenities range and with our operating equipment partners, we are able to source and supply most hospitality equipment.



JUSTSHAZ PROFESSIONAL

Justshaz Professional, as a Hotel Amenity Supplier, strives to do the best and pamper the rest with our exclusive Hair and Body Care Range designed for Bed & Breakfasts, Hotels, Lodges and Guesthouses, etc. Each product is designed with the customer in mind as they have a choice of natural ingredients with ultra-modern package designs. We can customise and personalise all of our amenities by designing and producing any shaped bottle with any branding. We also have a "GREEN" products campaign. Justshaz manufactures Shampoos, Conditioners, Shower Gel, Body Lotions, Bubble Baths, Soap, Shower Caps and many more amenities to the client's specifications.



MAGIQUE MIST

Magique Mist designs, manufactures, installs and maintains innovative cooling and heating solutions. We offer the best high-quality High-Pressure Dry Mist and Infra-Red heating technologies. Our solutions are energy efficient and environmentally sound. Solutions that are tailor-made and technology driven to ensure a specific focus on your requirements. We are well equipped to deal with specific requirements be that a smaller solution to a large turn-key industrial solution. We also stock a wide range of specialised components and offer maintenance services.



Read some of our [Previous Newsletters](#) to see what we've been involved in



MUNGO

Mungo specialises in natural fibre homeware textiles, woven with only the best yarn, and manufactured with utmost attention to detail. The end result is a quality product that will bring many years of satisfaction. All our products are individually woven at the Mungo Mill, situated in the coastal town of Plettenberg Bay, South Africa. Open to the public, our mill inspires a reconnection with the way textiles are made, and an appreciation for the makers that are the heartbeat of the industry.



NICOLSON RUSSELL

Nicolson Russell is a South African cutlery business that was started in 2007. They design, manufacturer and import designer cutlery from around the world. Nicolson Russell has four factories overseas. The design work and packaging is all done locally out of their head-office in Sandton, Johannesburg. They have designed and manufacture cutlery for famous hotels, restaurants, event companies and private lodges across the country.



OZONE SOLUTIONS

The answer to those smelly problems and inconsiderate smokers. The Airzone range of Ozone Air Purifiers Portable or wall mounted can be used to deodorise a Hotel Room so you don't need to allocate smoking rooms, purify the air in the Reception area or meeting room or Disinfect, deodorise and Sanitise Toilets or Garbage/Refuse areas and drains.



POLLASTRINI'S MATTRESS SANITIZATION

No one does eco-friendly better than Pollastrini's Mattress Sanitization. Our company has developed a sanitisation solution using a germicidal irradiation light (UV-C). Sanitising with UV-C light means WE DON'T USE CHEMICALS OR WATER. This ensures that the mattress or upholstered furniture can be used immediately after cleaning - NO DRYING TIME required. Our UV-C light kills 99.9% of DNA-based organisms by penetrating the membranes of viruses, bacteria, mould, dust mites and other pathogens, attacking their DNA, terminating them and their ability to spread. Call us to sanitise and remove stains from your mattresses and upholstered furniture the eco-friendly way.



ROMATEX HOSPITALITY DIVISION

Romatex Home Textiles has been manufacturing goods for the Hospitality sector for many years, and as a result of the popularity of these products we decided to implement a dedicated hospitality division. We have widened our product offering to cater for an expansive clientele offering both natural and synthetic fibre products and a varying range of hotel quality bed linen, as well as other products such as towels, duvets, pillows, gowns, slippers, napkins, blankets, mattress protectors, pillow protectors and more. Satin Stitch products as well as bespoke embroidery designs are also available as part of our offering.



SAPONERA

Saponera was developed out of curiosity. We believe there are simply too few natural skin care options that are better for us and better for the environment. The word "Natural" is too often misleading. Many products contain hidden ingredients that we overlook for lack of a better choice. Saponera is 100% natural, made purely from plants. It is our goal to be free from anything else. Our passion is to empower you to make the right choice. The choice that has less impact on your skin and less impact on our water.



SIMPLY CHIC

We offer beautifully designed Spa Wraps and Towel Sets for your guests, as well as for any Spa Resort. These can be made up in any colour of your choice, you also have the option of personalized branding. We work together from concept to completion. We are proud to offer our own guest amenities range 'Simply Chic' which are paraben & sulphate free, with a lovely fragrance to choose from. We offer all amenities and guest supplies, including beverages. Clients may opt for personalized branding of their lodge/guest-house/hotel/B&B logo's on these products. In addition to these products, we also offer staff uniforms, bathrobes & slippers.



SMART ASH

Smart Ash has been established to produce, deploy and service an innovative product that will have a positive impact on your environment. An effortless solution to cigarette waste - Smart Ash offers fully serviced rental bins, emptied and cleaned for you and which can double as advertising space or be purely decorative in appearance. Many attractive finishes available.



SPECIFURN CONTRACT FURNITURE

Specifurn Contract Furniture specialises in supplying the hospitality and training industries with all their furniture requirements. We have been offering a personalised experience with great service since 2008. Specifurn has a large range of products that can be customised to suit your various needs or requirements. You will find products for dining and restaurants, canteen furniture, staff lockers, educational tables and chairs, office and boardroom furniture etc. Our services also include refurbishing of your existing tables and chairs. Please give our sales office a call to discuss your requirements.



SPECTANK

Spectank® is the original food grade stainless steel heated soak tank. CARBSOLVE® is a non-toxic and non-corrosive cleaning powder. Together, Spectank® and CARBSOLVE® will remove fat, oil and grease (black carbon) from your cooking and baking equipment. The Spectank® system is environmentally friendly, works 24 hours a day, 365 days a year saving you time and money. With 30 000 systems worldwide, it has become essential equipment for all kitchens and bakeries.





STESYMO MATTRESS CLEANING

STESYMO is an approved Distributor for the renowned POTEMA® Company. POTEMA® is the only mattress hygiene treatment in the world with ECARF certification. Non-invasive and safe, Water & Chemical Free. Proof of cleaning consists of a Mattress Test Seal on every mattress cleaned and a Cleaning Certificate with a one-year warranty.



SYCRO DISTRIBUTION

Sycro (Service You Can Rely On) is a specialist supplier & distributor operating in the South African Hospitality industry for over for over two decades. Sycro offers a wide range of products & solutions through great customer service and quality products. Using our own manufactured products as well as our extensive & reliable supplier list, offering multiple delivery options, we reliably supply both classical as well as new & innovative products to the industry.



THE PEANUT GALLERY

The Peanut Gallery has been in existence for over thirty years. We supply Hotel Groups and small Bed and Breakfast establishments with the same level of great service. All our staff are highly experienced in the hospitality industry and we contribute our success to loyal customers, friendly and efficient service and a superb range of well-priced, quality products. We have many exclusive agencies and because of our many years trading, if we do not have what you are looking for, we can source it for you.



TRIPLE ORANGE

Authentic, safe, and environmentally-responsible products for a healthy home. TRIPLE ORANGE™ products are made from the oil extracted from the peel of the orange. Formulation is designed to make quick work of cutting through dirt, grease and residue build up, leaving nothing behind but a pleasant and refreshing smell. They are environmentally friendly, biodegradable and non-toxic.



WALLROOM

Wallroom offers modern, contemporary design solutions for living spaces. Presenting inspirational floating furniture that is functional yet classic. We are a newly established business focusing on beautifully designed floating TV units. Our dedicated team are led by owner-based management with over 20 years' experience in furniture design and manufacturing.

News Flash!



CITY
LODGE
HOTEL
GROUP



New era in renewable power generation for City Lodge Hotel Group

The City Lodge Hotel Group is pleased to announce a large-scale solar installation project at 25 of its 60 hotels. This R20-million investment in renewable power generation heralds a new era for the group. Improving energy and water efficiency is a long-term environmental commitment by the group, and since 2011 CLHG has consistently reduced its absolute energy consumption by almost 40%, even while the hotel footprint has grown. "We are incredibly proud of the group's achievements with regards to energy conservation over the years. This is a significant milestone for us as we enter a new era in renewable power generation, and a positive step towards our own business and environmental sustainability," says Alastair Dooley, chief financial officer at CLHG. The supplier for CLHG's solar installation project is Holms and Friends.

Who are we?

Hotelstuff: Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing. Please note **WE ONLY MANAGE THE WEBSITES** and do not get involved in sales or quotes.

Greenstuff: Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

Quick & Simple: No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

Virtual Helpdesk: As a value-add, we offer a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

Conference & Event Stuff (Eco) Directory: We have created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

Green Hospitality Consulting: If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

Speaking & Workshops: Ask Lorraine to come and address you, your team or your community. Lorraine is a member of PSASA and has become a popular motivational speaker on sustainable and responsible tourism, hospitality and family lifestyle. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions. She has been invited to speak at international conferences, seminars and exhibitions, right through to small local functions.

Awards: Lorraine has received numerous awards and commendations for her commitment to responsible tourism and hospitality in South Africa. [Read more about the awards here.](#)

