

Hotelstuff / Greenstuff

Newsletter

Hotelstuff and Greenstuff Newsletter: Issue #62

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Hello from Lorraine and the Hotelstuff Team

Can there be anything more terrifying than being surrounded by fire?

Once, when I was driving back from the Midlands, it happened to me; fire burning across the veld right up to the horizons all around; flames on both sides of the road; flames higher than my car; thick, acrid smoke; zero visibility; not able to see if there are cars in front or behind; tarmac melting under my tyres. If the cars stop, I will most certainly die. My brain races through options. First, close the vents. Switch off the air-con. Wet my t-shirt with left-over takeout coffee to cover my face. Phone someone? Who? Police? Family? The AA? Drive onto the verge? Stay in the car? Get out and run to find people in a tall SUV or a bigger car? This is the stuff of nightmares.

We got out of it. Some people actually pulled over to get out, to breathe clean air and to comfort one another.



Shortly after that, I was trapped in my hotel in Cape Town for two days; flights were cancelled; most transport stopped while a monster storm raged outside. There were blizzards in Europe, hurricanes in America and floods in Japan. Of course, these weather events are common, but the difference is that because of climate change, they are more frequent and they are more extreme. Have a look at two frightening reports which have just been released: [IPCC - Intergovernmental Panel on Climate](#) and [The Fourth Climate Assessment Report](#).

But here's the thing! We, as individuals, are made to feel responsible. They tell us to switch off the lights, ride a bicycle and recycle. Baloney! You can do that by all means - it's the right thing to do - but even if everyone bothered - we are wasting our time. We have to mobilize and boycott and protest against the real culprits - the politicians, the oil industry and the big corporations.

The environmental tipping point is twelve years away. The awareness tipping point has to be now!

WORKSHOPS

So, please give me a shout. Let me pop round or arrange a webinar to share the research I have done at the request of conference organisers here in South Africa, Kenya, Ghana and Nigeria - research which applies to everyone and every sector. Climate change is here. We know the causes and we know the impacts. Now it is critical to plan, prepare and adapt, using experiences and tips from those who have already experienced the impacts. Doom and gloom achieve nothing. We will look at property modification, retraining staff, new diseases, changing seasons, migrating biospheres, water and food shortages, new menus. Help your family and colleagues feel in control and positive with hope for an uncertain future.

HOLIDAYS

Let's have the best holiday ever! Let's enjoy our magnificent country and protect our people, our oceans, rivers, countryside, soil, plants and all our precious animals.

Thank you to all our subscribers, buyers and colleagues for another excellent year for Hotelstuff and Greenstuff.

And a huge big thank you to our intrepid team: Tahnya Gadd, Bill Harley, Corrina van Rensburg and Robyn Nieman! Thank you for your commitment, ethics and hard work. You rock!



Please remember to 'LIKE' both our Facebook pages:



and



Website Banner Promotion

Suppliers, would you like to **increase your brand awareness** and expose your company to more than **37 000 active industry contacts per month**?

Now you can with our **Website Banner** options! [Please contact us for more information.](#) These options are available on both the Hotelstuff & Greenstuff websites.

The screenshot shows the Hotelstuff website homepage. At the top, there is a navigation bar with 'HOME', 'ABOUT US', 'DIRECTORY OF SUPPLIERS', 'SPEAKING', 'TRAINING AND WORKSHOPS'. Below this is a 'HOT PRODUCTS & SUPPLIERS' section with a list of categories: Building & Installation, Cleaning & Chemical Products, Conference & Guest Staff, Cosmetics, Food & Beverage, Furniture & Decor, Greenery & Landscaping, Hospitality Operating Equipment, Kitchen Operating Equipment, Maintenance & Service, Outdoors, Tables & Connector. A central image shows a bathroom setup with a sink, soap, and bottles. Below this is a 'FEATURED SUPPLIERS' section with a grid of supplier cards, each with a small image and text. A large orange starburst graphic with the text 'SEE YOUR AD HERE OR HERE' is overlaid on the page, with two white arrows pointing to specific supplier cards in the 'FEATURED SUPPLIERS' section.

Banner Advertising on Hotelstuff

- Instant Exposure to 37 000 Industry Contacts a Month
- Increase Your Company's Brand Awareness
- Key Networking Benefits
- Online Exposure 24/7

[REQUEST INFORMATION](#)

Sustainability and Self-sufficiency in Schools - SAOU

One of the best things about my work is the wide variety of people I get to meet.

I gave two keynotes at the SAOU (Suid Afrika Onderwys Unie) conference held at the Konka Adventure Camp.

One hundred and eighty Afrikaans teachers - punctual, friendly, attentive and appreciative.

The theme was "Fight for a sustainable future". A perfect opportunity to encourage more focus on greening and climate change - if not in the curriculum - then at least in creating awareness and better lifestyle choices and especially, giving children solutions and hope - not just the bad news. Perhaps for teachers and pupils to also keep an eye open for the many new career options, some not yet even created.

My first topic was on "Climate Change" and my second topic was on "Self-sufficiency for School Leavers". I digressed a little from my brief, by giving my presentation on self-sufficiency that was originally requested by the international group of educators who work with school leavers from disadvantaged or rural schools in India, South America and Africa. They look for ideas for children who leave school with no skills. I researched eleven ways to build your own house, easy DIY ways to get off the grid and tips on how to grow a food garden. We have unique challenges so we, and the children, must get down and dirty if the children are to survive with dignity and self-sufficiency.



Climate Change: Facts, Fictions & Fixes - SAEF

This was the third time I've had the pleasure of talking at SAEF (SA Energy Efficiency Confederation); always a well organised event with an excellent variety of topics and speakers. My topic was called: "The Basics of Climate Change" and was presented to manufacturers, buyers, engineers, public officials and journalists.

Last year, I realised that some people (who attended my breakaway workshop which was about self-sufficiency for school leavers to build and live off the grid) wanted more basic facts about climate change in layman's terms.

This year, that is what I presented with some practical tips and solutions on how to adapt. Very well received and surprisingly well attended.

Please remember to shout if you want me to address your company, association, school, club... any sector at all levels about this, or any of my other topics.



[Read about Past and Upcoming Events on our NEWS page](#)

New and Repeat Subscribers to our Directories



ABC TRADING CC

We supply South Africa with modern umbrellas which enhance your outdoor patio area. The Umbrosa - Paraflex range of umbrellas are manufactured from aluminium and stainless steel and also use an umbrella cover with a high UV protection factor of PF50+. The designer stainless steel furniture from Toduc combines everlasting quality with a unique contemporary look. Our range of resin designer chairs and tables has been significantly extended with the sole distributor rights of the Tramontina range of quality designer chairs, tables and loungers.





AFRICAN KINETICS

African Kinetics is the Manufacturer & Supplier of eco and human friendly amenities products to the Hospitality Industry and individual clients. We offer personal service, develop long lasting relationships with our existing Clients and look forward to doing the same for you! We're open throughout the year, with products being readily available. All our products can be customised to your requirements.



AMBIENCE GUEST AMENITIES

Ambience Guest Amenities was set up to meet the needs of small independent hotels, guest houses, lodges and B &B's. We have developed a range of luxury, affordable guest amenities as well as increased our range of products to meet any of your needs. With our in-house design team and printing department, we are able to retain your individuality by personalising any of our bathroom products. With our exceptional service and quality products, we can supply you with all your hospitality requirements.



BEAUTIFUL EARTH

Beautiful Earth offers a personal grooming alternative where the fragrances are derived from essential oils, not synthetics/phthalates. And without the harmful or undesired ingredients - no parabens, sulphates, colouring, mineral oils or glycols... just natural and cruelty free. Complimentary to the customary products we offer a Spa Range for your wellness salons attached to your hotels, as well gift boxes, soap bars, open toe slippers, and personal care amenities; shower caps, sewing kits, dental kits, shaving kits and vanity kits.



CARPENTRY CLASSICS

Carpentry Classics create handcrafted wooden products, mainly, but not limited to the hospitality market. Our range includes Luggage Racks, Butler Trays, Beverage Sachet Holders, Tables, Welcome Trays, Amenity Holders, Hospitality Trolleys, Towel Rails, Dumb Valets and much more. We also offer a custom design service - let us know what you are looking for and we will endeavour to assist you. **We remain open over the festive season for any last minute orders.**



CHOCOLATE GRAPHICS

Chocolate Graphics' chocolates are uniquely embossed with a raised chocolate design. These chocolates make ideal wedding chocolates, promotional chocolates, chocolate logos and personalized chocolates. Our process is patent protected and 100% chocolate. Supplying branded turndown chocolates to major hotel group and event organisers.



CHOCOLATE TIME

For the past 17 years Chocolate Time has been creating branded and personalized chocolate wrappers. We have listened to what our customers requested and that is why we now have a "Design Your Own Wrapper" online option. The first of its kind in Africa! We have quick turn around times and use biodegradable wrappers. We work in delicious Belgian Milk, Dark, Black and Sugar Free Chocolate. Try our African Blend, it won't disappoint! We offer both Halaal and Kosher products.



COCO-MAT

Using Nature's wisdom as a guide and source of inspiration, COCO-MAT manufactures innovative products and home furniture, made with 100% natural materials. Sustainability and the protection of the environment are part of COCO-MAT's policy and belief system. The exclusive use of natural raw materials in manufacturing provides high-quality products to our customers and creates COCO-MAT's competitive advantage.



EARTHSHINE

Earthshine's aim is to make it easy for you to attain your health goals by eating highly nutritious, organic, raw and living foods. We show you how easy it is to make a raw diet accessible and simple to implement into your life, by taking small but significant steps. A diet that is high in raw food is rich in enzymes, vitamins, minerals and phytonutrients and eating this way has been shown to improve your health, energy levels and promote feelings of well-being and happiness. And deprivation? No way! You will enjoy a life of great taste and super abundance while living in a more sustainable, harmonious and connected way.



GUEST SOAPIES

Guest Soapies was established in 2003 to satisfy the need for high quality & readily available guest amenity products, not only in bulk, but also in smaller quantities. We supply distinctive guest amenities, that we believe are not only of the highest quality, but also affordable. All of our products are completely customisable to meet your unique requirements.



GYM CONCEPTS

Gym Concepts is a leading South African gym equipment and facility design company operating across Africa. We offer a comprehensive service to DESIGN, EQUIP and MAINTAIN fitness facilities of any size. As a leading provider to the HOSPITALITY INDUSTRY, we understand that guests are willing to pay a premium for quality fitness solutions. Fitness is a differentiating factor and adds value to your bottom line. From concept through to design and equipment through to maintenance, Gym Concepts has got you covered every step of the way.





HYCHEM

Imagine a surface sanitizing itself while you are touching it. With the breakthrough technology of an SD Pro / SD ST Application, this can be your reality. It can be applied to all food contact surfaces, touchpoints such as handles, basins, bathtubs and showers, tiles, countertops, showers incl. curtains, grout, sinks, washable walls, floor, concrete and stone, waste bins, stainless steel and aluminium surfaces, carpets and upholstery.



JENEV ENTERPRISES

Jenev Enterprises was established in 1983 and we pride ourselves as the largest stockist and supplier of upmarket towels, bathrobes and washable slippers in South Africa. Our brands include Club Classique, Ecla, Terry Lustre and Zorbatex all of which has a wide range of towels, gowns, hand and bath towels, bath sheets, face cloths, slippers, beach towels, bath carpets and Velour gowns. We continue to excel in our market and offer a stylish and comfortable range of bath wear. We also have a special bathrobe for weightlifters and rugby players that has extra sleeve width for bigger biceps and a bigger chest size.



[Read some of our Previous Newsletters to see what we've been involved in](#)



KURGAN KENANI LEATHER

Kurgan Kenani Leather is SA's LONGEST established and LARGEST leather corporate gift manufacturer. We can manufacture and design bespoke leather products that enhance your brand immensely, at factory direct prices that are hard to beat. Genuine leather card holders from Kurgan Kenani make perfect year end gifts, unisex, portable, easy to distribute and warmly received. Now's the ideal time to place your order! Kurgan Kenani remains your first choice leather goods manufacturer.



LAMP FACTORY

Welcome to the Lamp Factory, your biggest one-stop for all your lighting needs. We manufacture lamps and lamp shades as well as stock a large range of local and international lighting brands. We understand, better than most, the importance of good lighting and how to create it. Having the right lighting fixtures, lamps and lampshades creates ambience for your interior and exterior spaces. We have a variety of lamps and lighting - from floor lamps for your living room, to outdoor wall lamps for your garden, and even ceiling lights for your office.



MATCHLESS CANDLES

Create the perfect ambience with the Matchless Candles range of LED rechargeable T-Lights and lamps. Never before has table lighting been this cost effective or easy. Whether you are looking to create a soft candle glow or something bright enough by which to read a menu, we have it! Contact us now for the perfect table lighting solution!



MICROS SA

MICROS has the solution for your business! The MICROS Point of Sale and OPERA Property Management System is scalable and designed to meet the varied requirements of any size hotel or restaurant. MICROS is a world class product that provides rich functionality, flexibility and ease of use to complement your business requirements.



MRP HOME

If you're always on the lookout for the best in furniture & homeware to decorate your home or guest house, MRP Home has everything you need. Whether you like to wine and dine your friends, entertain your house guests, add an extra layer of comfort to a living space or bedroom, we've got a full range for every taste to dress things up or down. Explore our Premium Range bedding & kitchenware as your go-to investment, because for us, there is no such thing as too much quality and style. Don't forget you can download the MRP App and shop your favourite homeware right at your fingertips!



NGWENYA GLASS

100% RECYCLED GLASSWARE! These beautiful products, which include a range of tableware, drinking glasses, vases, jugs and ornamental African animals, are all handmade from recycled glass. Since 1987, Ngwenya Glass has been making glassware in Swaziland from 100% recycled glass. Building upon a reputation of quality, functionality, beauty & of being environmentally aware. Ngwenya Glassware is found all over the world and in countless establishments, including Londolozzi Game Reserves, CC Africa and Southern Sun.



OPTIMUSBIO

OptimusBio develops and manufactures a wide range of biodegradable and biologically active products that are primarily sold into the water treatment and industrial markets. However, our products find application across a wide range of sectors and customer segments such as corporates and public sector, rural sanitation and domestic users. Our products and processes encourage water treatment in the urban and rural sector. These include sewage treatment, rural sanitation, aquaculture and agriculture products as well as a diverse range of biologically active, biodegradable cleaning products.





PRENOX

When searching for the right company to supply your catering equipment, you need someone that understands the importance of design engineering and its impact on quality and efficiency. Prenox operates within the industrial catering industry and designs, manufactures and supplies a wide range of industrial kitchen equipment and Convection Ovens, including the unique Modular Range.



RETRACTALINE

Retractableline is the undisputed market leader in the design, manufacture and supply of a comprehensive range of laundry care products and accessories. Founded in 1985, the brand has established itself as a South African icon, and has supplied the leading retail and hardware stores for 31 years. Enjoying over 80 percent market share, a Retractableline product is found in the majority of South African homes.



SALTO SYSTEMS SA

Inspiration, dedication and passion have led SALTO to become one of the world's top hospitality sector suppliers of electronic access control systems in little more than 15 years. Our commitment to improving guest accessibility, comfort, manageability and staff security in world-class hotels through innovative technology has led to exceptional customer satisfaction, both for the hotelier and the guest.



SCENIC ROUTE HOTEL AND SPA AMENITIES

Suppliers of luxury hotel room amenities and spa products. We strive to provide the hospitality industry with unsurpassed client service and high-end products for the discerning hotel guest. Our flagship product is the award winning Healing EARTH™ range hotel amenities and spa products which contain only pure organic botanicals and indigenous plant extracts, essential oils and natural active ingredients.



STRAWS FOR LIFE

Straws For Life is the new alternative to traditional, plastic, single use straws. We offer Stainless steel and glass straws that are reusable and will last years. We also offer Caniçu Reed straws, a local grass that grows in Mozambique and is produced by the local fisherman in the region. The best part about using Straws For Life is knowing that you are doing your bit for the environment, and quite possibly saving the life of a marine animal in the process.



TECHNOSWISS

Supplying the hospitality industry in Africa for over 20 years with premium quality products and exceptional, personalised service. We specialise in hotel hairdryers and magnifying mirrors, however our range includes other highest quality guest room items. Exclusive agents for JVD and the latest TS range. Contact us with your requirements for a tailor-made solution.



ZETA AMENITIES

Zeta Amenities supply an entire range of hotel amenities, enabling our clients to source all items from one supplier. We are able to customize all guest amenities to our clients specifications including customised packaging, artwork and fragrances as well as Hotel Personal Label, Dispensers and Refillable Bottles. We are able to produce a variety of soaps that can be packaged to your specifications. Our packaging capabilities include Pleat wrapping, Flow wrapping and carton boxes.

Who are we?

Hotelstuff: Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing. Please note **WE ONLY MANAGE THE WEBSITES** and do not get involved in sales or quotes.

Greenstuff: Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

Quick & Simple: No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

Virtual Helpdesk: As a value-add, we offer a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

Conference & Event Stuff (Eco) Directory: We have created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

Green Hospitality Consulting: If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

Speaking & Workshops: Ask Lorraine to come and address you, your team or your community. Lorraine is a member of PSASA and has become a popular motivational speaker on sustainable and responsible tourism, hospitality and family lifestyle. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions. She has been invited to speak at international conferences, seminars and exhibitions, right through to small local functions.

Awards: Lorraine has received numerous awards and commendations for her commitment to responsible tourism and hospitality in South Africa. [Read more about the awards here.](#)

