

# Hotelstuff / Greenstuff

## Newsletter

Hotelstuff and Greenstuff Newsletter: Issue #64

May 2019

### Hello from Lorraine and the Hotelstuff Team

What an incredible couple of months!  
What an encouraging spike in awareness about Climate Change.  
What a relief that the media is finally giving the crisis the coverage it deserves (except, of course, for the birth of Harry and Megan's little Archie!)

### ONE MILLION SPECIES AT RISK

Since the IPCC (Intergovernmental Panel on Climate Change) report that got the media sitting up, we got the heart breaking [UN Report](#) warning that we will lose one million species within the next couple of decades.

### GRETA THUNBERG'S SCHOOL STRIKES

Then came the amazing Greta Thunberg who got 1.3 million followers in a few months! This young lady will go down in history. The future has spoken!



### EXTINCTION REBELLION GLOBAL PROTESTS

Hot on her heels, we saw the nuisance of the Extinction Rebellion protests around the world. These are not crystal-clutching hippies. They are ordinary folk who are fed up with the inaction of politicians. I don't care if millions of Londoners and others were inconvenienced. When I lived in California in the early 70s, we marched for civil rights, we protested against Vietnam and demonstrated for feminism. Civil disobedience works!



### WEBSITE NEWS

Our Hotelstuff and Greenstuff websites continue to thrive. While we wait for the politicians and big corporations to do something, we can make greener choices in everything we do and buy. Thank you for the amazing support you give our little team!

### SPEAKING ENGAGEMENTS

This media attention means that I am getting many more opportunities to speak to people who finally want to listen. A journey of 50 years of activism - making it all worthwhile. More of that below...





Please remember to 'LIKE' both our Facebook pages:



and



## What We've Been Up To

### AFRICAN WOMAN LEADERSHIP AWARD - OUR 16th AWARD!

New in Africa - this is an international movement where people around the world are honoured for their work and short-listed for the final ceremony; the HRD Congress and World Women Leadership Congress with 1,870 professionals in attendance from 133 countries. What an inspiring event to be in the room with such amazing achievers - academics, educators, corporate kingpins, sustainable hospitality principles and more. I won the "African Woman Leadership Award" for the environmental category.



### 5TH SUSTAINABLE TOURISM AFRICA SUMMIT - MOMBASA, KENYA

Another opportunity for me to speak at the outstanding Sustainable Tourism Africa Summit held in Mombasa this year. It is always such a pleasure to work with authentic, qualified, passionate people. From PhDs to refugees. Just lovely people who dedicate their lives to the protection of our magnificent continent. I spoke on the "Impact of Climate Change on Tourism in Africa" and a second talk on "Sustainable and Green Hospitality Operations".



## EXXARO SUSTAINABILITY SUMMIT

Would you believe... an invitation to speak to a mining company? People digging up the very stuff we rail against! Blown away. Yes, I was blown away by their genuine commitment to environmental principles, investment in renewables, helping small farmers and so much more. One of the greenest events I have ever attended. Bravo Event Wizards!



## WORLD TRAVEL MARKET (WTM) - CAPE TOWN

Thrilled to be included here again. Another wonderful show to promote our beautiful continent. Spoke on a panel with Harold Goodwin. We should have had a bigger audience. I think the topic was too narrow. People are beginning to understand the issues and want to know more. They need latest research, predictions, opinions with ideas on how to prepare, not only how to prevent. People need to feel in control of an unpredictable future.



## Upcoming Event

### THE HOTEL SHOW AFRICA 2019

23 to 25 June 2019, Gallagher Convention Centre, Johannesburg

**Come and find us on Stand B05 in Hall 4**

This year we are concentrating on meeting with buyers and suppliers - explaining our core business - learning what their needs are - seeing where we can provide further service - and sharing news about our upcoming projects and events. Instead of showcasing products per se, we will:

1. Display **Brochures and Marketing Material** provided on behalf of our subscribers;
2. Present a constantly scrolling visual display of products on a large television monitor with **Slides**.

If you would like to have your company represented, please email Tahnya at [tech@hotelstuff.co.za](mailto:tech@hotelstuff.co.za).

Attend the **Hospitality Leadership Forum** to hear speakers on a wide range of topics. Lorraine will be on a panel to discuss the future of responsible tourism. See you there!





## Website Banner Promotion

Suppliers, would you like to **increase your brand awareness** and expose your company to more than **37 000 active industry contacts per month**?

Now you can with our **Website Banner** options! [Please contact us for more information.](#) These options are available on both the Hotelstuff & Greenstuff websites.



### Banner Advertising on Hotelstuff

- Instant Exposure to 37 000 Industry Contacts a Month
- Increase Your Company's Brand Awareness
- Key Networking Benefits
- Online Exposure 24/7

**REQUEST INFORMATION**

[Read about Past and Upcoming Events on our NEWS page](#)

## New and Repeat Subscribers to our Directories



### ABSOLUTE HEALTH SERVICES

Absolute Health Services (AHS) offer accredited Health and Safety (H&S) training, ensuring that our clients receive current, professional and quality training. All our training instructors are paramedics registered with the Health Professions Council of South Africa, and have extensive practical operational experience and have specialised in First Aid, Cardiopulmonary resuscitation (CPR), Firefighting and H&S training. Our training courses contain the latest theoretical course content and extensive practical content and scenario training, thereby ensuring both theoretical and practical exposure.



### AFRIEARTH / KEET & MONKS & CUBS GUEST AMENITIES

Our focus is Hospitality, creating beautiful products that will delight your guests & simply go beyond the ordinary. Our bath & body products are paraben free, endorsed by Beauty Without Cruelty. Our small items are packaged in corn-starch packaging (plant based), not plastic, therefore 100% compostable and biodegradable. Bath & Body Products are an intimate experience for guests, our 'Keet & Monks' and Afriearth choice of unique and beautiful fragrances will have your guests remembering their stay with you long after they have gone home.



### AFRIHOUSE

Afrihouse is an African-inspired décor company who endeavour to supply the game lodge/hospitality industry with any décor item they may require. Our passionate team is continually sourcing unique and African-inspired décor treasures, however the majority of our products have been locally hand-crafted in Limpopo or manufactured by ourselves. We specialise in the making up of beautiful creations from horns, rattan, wood and anything out of fabric. Being the manufacturer of most of the items we supply, our prices will be hard to beat.



### ANNMACK DISTRIBUTORS

We source & supply the best local products for the home, products that you won't find in any chain store. Quality items ranging from traditional Basotho blankets; woven SA cotton throws & blankets; unbleached woven towels & tea towels; mohair blankets & ponchos; bamboo throws; SA silk shawls, scarves, pillowcases & duvet inners; SA goose down pillows & duvets; handmade felt tea cozies & coffee plunger covers plus hand made cotton bath mats.



### **ANRAY MANUFACTURERS**

Anray Manufacturers is one of the largest Cast Aluminium Garden Furniture Manufacturers in South Africa. With well over 20 years of experience, our service is guaranteed. Anray Manufacturers manufactures cast aluminium garden furniture and parts that are custom to your business or personal requirements. Contact us and we will do our utmost to cover your needs.



### **BRAVE TEAM TRADING**

We manufacture outdoor, durable, easy to clean table cloths and chair covers as well as shower curtains, mattress protectors and mattress covers. We also supply laundry and trolley bags as well as trolleys to the hospitality and healthcare industry. We manufacture Tuffy Bags, Tubby Bags, Braai covers, skottle covers and Tool bags all made out of high quality polyethylene in a variety of colours. We also recover existing cushions.



### **CHOCOLATES BY TOMES**

Chocolates by Tomes is a premium, gourmet chocolate manufacturer, offering a delicious range of competitively priced chocolate, chocolate confectionery and baked items for the hospitality and confectionery industry. We supply some of the top hotels and confectioners throughout South Africa with our premium couverture chocolate, decadent pillow turndowns and scrumptious confectionery and baked treats. Subject to quantities we are able to custom brand packaging.



### **COTTON TREE TRADING**

Supplier of quality hospitality products. With over 20 years experience in the hotel and hospitality industry coupled with vast buying experience, Cotton Tree Trading Pty Ltd have a loyal following with an ever growing customer base. We are known for being able to supply the best product at the best price. With great attention to detail and one on one customer service, we work directly with the manufacturers - and with no middle men and few overheads we are able to bring to you, the customer, the best deal possible.



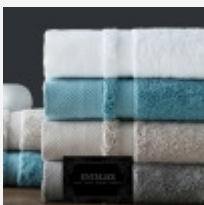
### **DRIFTAWAY / FOAM FACTORY**

Driftaway mattresses comprise of 100% high quality foam composite offering excellent performance in terms of both comfort and support, while being incredibly durable and high wearing. In terms of value for money look no further we offer a comprehensive range of mattresses, pillows, bedding accessories and comfort products all with the same attention to quality materials and workmanship. We fully assemble all our products ourselves and all the foam in our products is manufactured in house to the highest standards.



### **ELAN DISTRIBUTORS**

Elan Distributors Pty (Ltd) has become a very recommended supplier to the hospitality industry in Southern Africa and currently supplies the hospitality industry with over 12 000 products. These products are obtained directly from the factories that we represent which enables us to give you value for money at factory prices. What makes us stand out above the rest is that we enable you to purchase everything you need from one trusted supplier, which saves you time and money on transport costs as well as the hassle of keeping track of the numerous suppliers.



### **ENTELIZE HOSPITALITY SUPPLIES**

We have been supplying the industry with the best in work wear, gifting, stationery, all ppe and ppe safety apparel, branding, and signage for more than 18 years. Our main focus is to offer quality products at a competitive rate. We take pride in our excellent customer service and go the extra mile for our clients. We have also added Hospitality supplies to our range, and offer only the finest in our extensive range to our clients, ranging from linen, towels, furniture (can be custom made), crockery, chefs wear, bathroom and bedroom accessories, exclusively sourced decorative items, to industrial cleaning products and equipment.



### **ENTERO AFRICA**

Breathe life into your space with Entero - first ever in Africa. We are a well established furniture manufacturing company with over 40 years of success in the interior designer industry. The core business of our company is furnishing interiors of commercial spaces (Hotel Interiors; B&B's & Residential Buildings). Bringing to Africa Visionary values for interior designing.



### **FANUTE**

Fanute is the sole distributor of Xeros near-waterless industrial laundry systems in South Africa. Uniquely relevant to our long-term water and energy crisis, these systems can provide welcome relief for laundries and hotels to reduce their operating costs whilst providing a sustainable solution to the tourism industry. The Xeros polymer bead technology saves 80% of your water consumption when compared to traditional laundry systems and up to 50% of your electricity and detergent consumption. Fanute also offers a perfect linen solution for any accommodation host - Linen Rental - we rent you our hotel-quality linen and we provide a transparent price point for your budget.



**Read some of our [Previous Newsletters](#) to see what we've been involved in**



### **FORMFUNC STUDIO**

Formfunc is the Southern Africa dealer-partner for Humanscale. Through this partnership, they provide sustainable and ergonomic furniture solutions to the residential, hospitality and office sectors through its provision of monitor arms, ergonomic office chairs, task lighting and other ergonomic tools. Formfunc strives to provide comfort in any workspace by correctly assessing clients'needs and providing a series of ergonomic tools that aim to customize the individual user's workstation. This in turn results in better health, productivity and efficiency in the workplace.



### **GORILLA CONSERVATION COFFEE**

Gorilla Conservation Coffee is a social enterprise of Conservation Through Public Health. We are the 1st Ugandan coffee expressly created to help protect the critically endangered mountain gorillas and support farmers in Uganda. Our coffee is tested for quality parameters at every level. The coffee is roasted medium and packed to the highest quality standards. Each cup has a unique aroma with hints of caramel, butter notes and almond, with a citrus taste and a sweet finish.



### **GREEN HOME**

At GREEN HOME our mission is to make plant-based, biodegradable food packaging the norm. We are driven by the belief that if food packaging is necessary, it should be made from renewable resources and only last as long as it is needed. This is why we supply an exciting and extensive range of 100% Biodegradable and compostable food packaging products, perfect for all your takeaway food requirements.



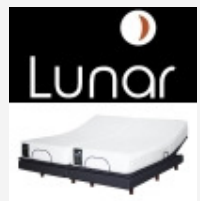
### **HOTELTRONIX**

Hoteltronix was established to meet the growing demand for the supply of professional services and equipment to the Hospitality Industry with the focus on enhancing guest experience through quality products. Core products are hotel electronic locks, hotel electronic safes, hotel minibar fridges, guest room amenities, room service equipment, restaurant equipment and conferencing equipment.



### **HYPNOS BEDS**

At Hypnos Beds we take our responsibility seriously for helping you sleep well and wake up better. We have a talent for creating comfortable, stylish beds to enhance your well-being. Our beds are made from the finest natural and sustainable materials, including wool, hair, cashmere and silk, which provide the very best sleep systems for regulating body temperature. Discover a sustainable and tailor-made bed that's just right for you and enjoy a relaxing and rejuvenating night's sleep.



### **LUNAR SLEEP SYSTEMS**

Lunar Sleep Systems is a World Class Luxury Hand-Crafted bed set manufacturer and distributor, with product ranges that incorporate High Coil Count Inner-Springs, Layered High-Density Foam, Hybrid Advanced Technology, as well as Adjustable Support Sleep Systems. Through innovation and design, we have engineered our Hospitality product range that offers Flame Retardant fabric, Durafill TSR fibres, is durable, and single-side constructed for a long-lasting ultimate comfort, that provides our customers and their customers, with a Life Changing Sleep solution.



### **MASCOT SAFES**

Mascot is a reputable supplier to the hospitality sector primarily offering a holistic range of superior quality products aimed to enhance the guest experience in professional accommodation offerings. From our holistic hospitality solutions we are most well known for our Mascot in room safes and for holding the sole distributorship on the finest brands like the Spanish Onity for electronic door locking systems, Singaporean Suites for silent absorption minibar fridges and the German Aliseo which holds hundreds of beautiful in room and bathroom accessories and amenities such as hairdryers, luggage racks and pedal bins to name but a few. Our offerings can also be made available to the public and re-sellers at very competitive prices.



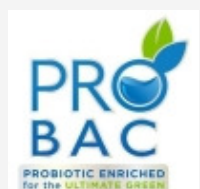
### **NEXUS ACCESS SYSTEMS**

Nexus Access Systems specialise in providing businesses with the highest quality and cutting-edge Access Control Systems. We supply and install Miwa Electronic Card Locks, Safemark Room Safes, EcoWatt Energy Saving Units, Motavi Mini-Bar Fridges, I.D Card Machines and their consumables. As well as a premium range of Proximity Cards/Tags which are compatible with different access control systems. We believe in providing only the highest quality brands and innovative products to our clients which is why the products we supply come with exceptional guarantees.



### **NIFTY NAPKINS**

Nifty Napkins was founded in 2007 with the intention of supplying corporate branding to the hotel industry. We understand that in hospitality industry, image is everything. Our broad range of branded items, from serviettes and swizzle sticks, to aprons and bed linen, is by far the best way to keep your company in the mind of present or future clients and maintain high levels of brand awareness.



### **PROBAC BIOLOGICALS**

PROBAC® Biologicals combines non-harmful natural elements with beneficial bacteria that actively biodegrade dirt in the process of cleaning, bringing you, your home, and your business closer to Mother Nature than ever before! PROBAC uses 'Beneficial Bacteria' to actively biodegrade dirt in the process of cleaning, eliminating chemical and dirt transfer to the environment. PROBAC achieves on-going deep cleaning and odour control at a microscopic level, keeping surfaces clean for days after the actual cleaning process. PROBAC mimics the natural process of biodegradation, establishing healthy bio-stability in your home or business, while cleaning in a safe and sustainable manner.







## THE ALLERGEN BAKER

The Allergen Baker is a leading supplier of food products for people with food allergies. We are a 100% gluten free bakery using all natural baking ingredients. We make our own cookies, rusks, flour blends, seasonal bakes, and cake mixes. We use no preservatives or artificial ingredients. We are proud to be locally owned; creating great food for great people. Gluten free can be yummy, and yes we believe that you can have your cake (and bread and cookies) and eat it too! Does not contain: wheat, gluten, nuts, eggs, lactose, soya, corn, chemicals or artificial ingredients.



## THE SILVER FLAIR

We are highly experienced in the hospitality industry with our Director having worked in the industry for many years. The Silver Flair understands our clients' needs. The Silver Flair specialises in supplying: Hotels, B&B's, Game Lodges, Guesthouses, Restaurants, Conference Venues, Corporates, Schools as well as private households. Choose from a wide range of products, namely: Bathroom Amenities, Guest Eats, Beverages, Electrical Equipment, Towels and Linen, Wooden Products, Mini Kettles... just to name a few.



## TRIPLE M

Manufacturers of textile related laundry machine parts and consumables. Our Product range has grown considerably over the years, giving clients a one stop supply and expertise service. Regardless of your laundry or dry cleaning requirements, Triple M has access to your every need.

## Who are we?

**Hotelstuff:** Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing. Please note **WE ONLY MANAGE THE WEBSITES** and do not get involved in sales or quotes.

**Greenstuff:** Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

**Quick & Simple:** No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

**Virtual Helpdesk:** As a value-add, we offer a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

**Conference & Event Stuff (Eco) Directory:** We have created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

**Green Hospitality Consulting:** If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

**Speaking & Workshops:** Ask Lorraine to come and address you, your team or your community. Lorraine is a member of PSASA and has become a popular motivational speaker on sustainable and responsible tourism, hospitality and family lifestyle. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions. She has been invited to speak at international conferences, seminars and exhibitions, right through to small local functions.

**Awards:** Lorraine has received numerous awards and commendations for her commitment to responsible tourism and hospitality in South Africa. [Read more about the awards here.](#)

