

Hotelstuff / Greenstuff

Newsletter

Hotelstuff and Greenstuff Newsletter: Issue #59

March 2018

Hello from Lorraine and the Hotelstuff Team!

Day Zero is our wake-up call.

Cape Town is dry.

Where will be next? Durban? Jo'burg? Your town?

Who won't be ready?

So that it isn't you, make sure you are properly informed about and prepared for climate disruption.

Find out how to future-proof your family, your business and your guests.

CLIMATE CHANGE

Lorraine will be presenting a workshop on "Climate Change in Africa", how to adapt and how to slow it down with responsible management and better lifestyle choices. The training is based on her in-depth research for tourism associations in Kenya, Ghana and Nigeria. It is time for South Africa to take heed.

Learn what is causing climate change; learn what the current effects are; learn what 90% of climate scientists are predicting for you and your immediate surroundings; learn what people on the ground in other African countries are experiencing; learn how to modify your property; how to prepare your staff for extreme weather; how to protect your family or guests.

Hear how seasons are shifting; how tourism attractions are changing; how diseases, plants and animals are migrating; what crops farmers should be planting; which livestock animals will survive; what foods will be available for chefs to cook; how to design smart menus.

Discover what others have experienced; how they are preparing; how they are adapting. Be ready for any event; prepared for inevitable challenges; be in control of your situation and your future.

It is not all doom and gloom. Others have been there before and have solutions and tips to share.

Cape Town's water crisis should never have happened.

SLOW IT DOWN BY GREENING YOUR BUSINESS

The effects of Climate Change on Africa are increasingly evident. It's probably too late to mitigate, but we have time to prepare and protect our industry against the probable challenges.

Our personal lifestyle, business, and the tourism industry stand ready to implement greener practices to prevent further damage to our environment. Once the negative impacts are acknowledged and addressed, we can make more sustainable choices, reduce costs, enhance brands, build reputations and demonstrate responsible citizenship.

We can do it the old way. Or we can do it a better way.



Please remember to 'LIKE' both our Facebook pages:



BANNERS FOR YOUR COMPANY

We are promoting a major new value add to our subscribers - **Banner Advertising Options** on our websites.

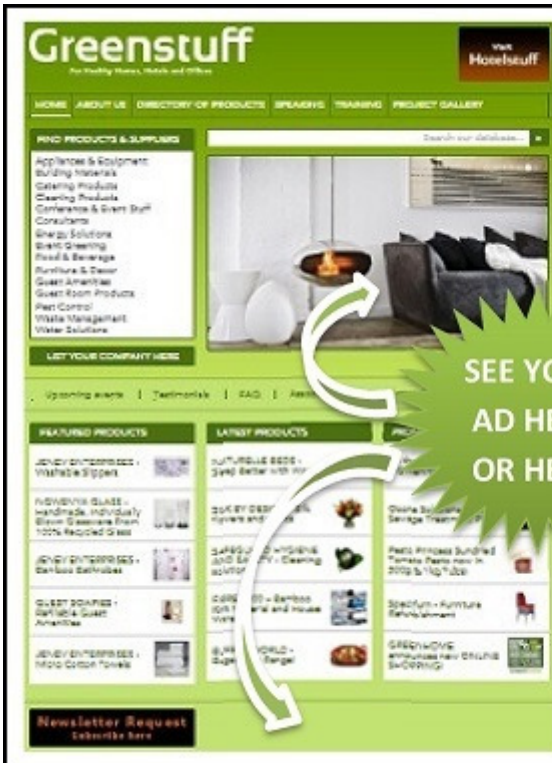
The large **Homepage Banner** and smaller **Banner on Every Page** - there to increase your brand awareness and expose your company to more than **37 000 active industry contacts** per month. These options are available on both our Hotelstuff & Greenstuff websites. [Please contact us for more information.](#)



Banner Advertising on Hotelstuff

- Instant Exposure to 37 000 Industry Contacts a Month
- Increase Your Company's Brand Awareness
- Key Networking Benefits
- Online Exposure 24/7

REQUEST INFORMATION



Banner Advertising on Greenstuff

- Instant Exposure to 37 000 Industry Contacts a Month
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REQUEST INFORMATION

We have a bumper year ahead which will include

1. exhibiting in Kenya
2. speaking on climate change in Africa to tourism associates in Kenya
3. exhibiting at major shows again
4. and some very important master classes and training workshops.

Watch this space!



[Read about Past and Upcoming Events on our NEWS page](#)

Upcoming Event

FUTURE-PROOF YOUR BUSINESS AGAINST CLIMATE CHANGE

Climate Disruption, Business and Event Greening - Master Class Workshop - Presented by Lorraine Jenks

Since the Cape Town water crisis and the realisation that the Climate Change is here, Lorraine has been invited to share her research on the impacts of Climate Disruption in Africa for the hospitality and events industries. This study was specifically for speaking engagements for Kenya and Ghana tourism associations researching the latest facts and stats and learning about experiences, solutions and getting tips from the people on the ground.

The events industry cannot afford to naively stand by and ignore the impact events make on the environment, ecosystems and climate change.

Equip yourself with the knowledge to consciously minimise your eco-footprint when organising events.

Lorraine will explain the causes and effects of climate change and ecocide; how to prepare and adapt; how to inspire your staff and suppliers to buy into your undertaking; how to build eco-friendly stands; how to choose ethical food; how to save energy, water and manage waste as well as how to modify your property, prepare for and adapt to unprecedented disruptions... in fact, how to future-proof your business.

Bookings are essential!

[Contact us](#) for more information.





AIR-DRIED VEG AND FRUIT

At Air-Dried Veg and Fruit, we Air Dry Veg and Fruits sourced from local farmers who supply veg and fruit of export and choice grade quality. In our dried products you can expect Zero Preservatives, no sugar, no sulphur and no allergens as our dried fruit and vegetables are managed and packed in a hygienic controlled and nut free environment. All our dried produce are RAW processed, RAW dried, RAW DRIED packed. WE ARE TOTALLY VEGAN FRIENDLY.



BETTER EARTH

Better Earth provides cleaning products that are gentle on the environment (and your hands) but also high quality cleaning agents. All of our products are as effective as other cleaning products but provide peace of mind to the eco-conscious user. Better Earth's aim is to get as many people as possible to use affordable cleaning products that have little or no knock-on effects to the environment. Better Earth offer a special service with reduced trade prices for the hospitality industry.



CONNOISSEUR HOSPITALITY SUPPLIES

Suppliers of exclusive and distinct hospitality products, Connoisseur Hospitality Supplies have developed itself as a 'one-stop shop' in the hospitality industry. The range of operating equipment available is very extensive. All areas of the hotel are covered: bathrooms, bedrooms, front office (lobby), and back of house. Personalized guest amenities are designed and supplied to any chosen style, as well as guestroom and public area furniture.

DANDYLION GREEN BUSINESS SOLUTIONS

Dandylion makes going green easy! We offer turn-around solutions to design, brand and customize each gift. Hand-made, seed embedded paper ensures our tags & care cards reinforce the green message - these can be sown & grown, after use. Our dedicated horticulturists offer expert advice for your specific event and budget. Dandylion delivers direct to your office or event in all major centres and care instructions accompany all orders.



DERYAN SA

The world over, The Dutch brand Deryan, is well known for their award-winning travel cots and travel accessories for babies and young children and we are proud to bring their signature range to the South African market. All the products are multifunctional, practical, beautiful quality and fun. Perfect for on-the-go families, DERYAN pop up travel cots provide a comfortable, convenient, and secure place for baby to nap whether you're indoors or outdoors. The compact size, the slick and easy to fold design makes the cot a breeze to transport and use, whether you're taking an extended trip or simply going out for the day.

EARTH KIND

Earth Kind is a company with a strong commitment to the environment. Our products are revolutionary, that it answers the need for safer, environmentally friendly, and easy-to-use products. With the use of our products, your working environment will be bacteria free and cleaner. In addition, our products help to increase overall staff efficiency, reduce costly maintenance and eliminates the need for toxic chemicals and special handling procedures.



ECOPACK

EcoPack provides the highest quality eco-friendly packaging and food service disposables on the market today. Our products are made from renewable, plant-based resources and are 100% compostable and biodegradable. EcoPack offers environmentally-friendly alternative to everyday single-use packaging, from food and events packaging to recycled cartons and hemp twines. EcoPack now also supply paper straws - an eco-friendly alternative to traditional plastic straws.



EZ STOCK PRACTICAL LIQUOR STOCK TAKING SOLUTIONS

The EZ Stock Solution offers a Practical, Accurate, Affordable & Maintenance Free Liquor Stock Taking Solution to the Hospitality Industry. The product is a variety of individual rulers profiled to the shape of various liquor bottles with 25ml increments to determine accurate tot levels. It allows the user to maintain control of their daily stock usage and in doing so is immediately able to determine if losses, wastage or theft has occurred. It is accurate, user friendly, does not require training and has no maintenance costs. The product is one of a kind and its purpose is to revolutionise stock taking.



GREEN HOME

GreenHome supplies a full range of eco friendly food packaging, tableware and cocktail accessories, Our products are made from plants, have a natural & paper like look & feel, are suitable for all foods and are 100% compostable. Plant based food packaging is a great solution for Hotels looking set themselves apart by showing they are responsible for their environmental footprint. It's also essential for waste reduction programs as it can be composted along with green waste.





HALOGEN INTERNATIONAL

Halogen International is a leading distributor of fabrics and wallcoverings of many top international fabric houses, as well as wholesale stockists to the interior design and decor trade, including contractors, specifiers, architects and retail shops. Halogen International represents over 30 of the world's most exclusive fabric houses and offers a vast range of over 200 beautiful, hand selected local fabrics to choose from. Halogen International's well trained and professional sales staff and sales representatives assist clients on a one-on-one basis offering outstanding and friendly service.



HYPNOS BEDS

At Hypnos Beds we take our responsibility seriously for helping you sleep well and wake up better. We have a talent for creating comfortable, stylish beds to enhance your well-being. Our beds are made from the finest natural and sustainable materials, including wool, hair, cashmere and silk, which provide the very best sleep systems for regulating body temperature. Discover a sustainable and tailor-made bed that's just right for you and enjoy a relaxing and rejuvenating night's sleep.



INTERTEK SERVICES

Intertek has helped companies around the world, for more than 130 years, to ensure the quality and safety of their products, processes and systems. We go beyond testing, inspecting and certifying products; we help customers improve performance, gain efficiencies in manufacturing and logistics, overcome market constraints, and reduce risk. We've earned a reputation for helping our customers increase the value of their products, gain competitive advantage, and develop trusted brands. Through our services, we help our clients to minimise the adverse health and environmental impact of their products and processes for the benefit of society as a whole.



JDW GLASS

JDW Glass was established in with the aim to offer various glass designs to homeowners. We have grown to provide frameless glass services to a broad spectrum in the building industry, with product solutions that will consistently exceed customer expectations. JDW believes that we can compete with the best in the business so to speak, while at the same time offering an experienced team to cater to your glass needs and add value to either newly developed Estates/Units/Homes, Offices, Shop Fronts, as well as in the Hospitality Industry, or clients who are simply renovating an existing space.



JENEV ENTERPRISES

Jenev are excited to announce the launch of our No More Snag Towels to the hospitality Industry. The No More Snag Towels will fill the gap in the Industry and provide you with a hardy yet economic towel able to last a marathon of washes. Hospitality Economy Bathmat: Jenev has a new bathmat 650 gsm, delivery as from April.



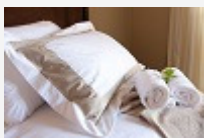
KROST OFFICE PRODUCTS

Krost Office Products manufacture, design and distribute office furniture and architectural accessories. Our designs have elegant lines with soft, organic shapes; in perfect harmony with modern desking styles. Our products are available in stainless steel, sandpaper-black and silver steel, wood, leather, rubber and plastic. They include letter trays, wastepaper bins, paper cubes, pencil cups, planters, jumbo bins, standing ashtray-litter bins, eco fibre planters and much more.



LEAD LAUNDRY AND CATERING

Lead Laundry and Catering (Pty) Ltd is the foremost supplier of laundry equipment in southern Africa, representing world leading brands that include Speed Queen, Girbau, Jensen, Ipso. LEAD also represents leading European brands Fagor in the industrial catering equipment sector, and Ilsa in the arena of Dry Cleaning equipment. LEAD's products range from those used in coin-operated laundries to tunnel washers in industrial laundries, as well as covering the equipment needs of the smallest bars and cafeterias to the largest industrial kitchens imaginable. LEAD's brands are backed by the most comprehensive after-sales service available anywhere in Africa.



LINEN DRAWER

Linen Drawer manufacture customised bed, bath and table linen to discerning individuals across South Africa and the world... At Linen Drawer we are passionate about the quality and style of every linen product we sell. We offer bed-linen ranges which we produce from pure cotton percale as well as from pure linen. We sell quality winter sheeting, duvets and pillows, blankets and throws, mattress protectors and bed wraps. Everything we sell is designed to ensure that you and your family have a good night's sleep, every night. We also offer many quality towel ranges in pure cotton, Dhurrie bath mats, bath robes and gowns and related products.



MINTED GINGER

Minted Ginger is the "go to" company if you are seeking top quality Chef Jackets and staff uniforms. Their signature Organic Cotton/Hemp and 100% Cotton Chef Jackets are styled to your specific needs. Kitchen and House-Keeping staff also receive the utmost care in the conceptualizing, design, manufacture of uniforms to best fit the ambience of your establishment. You can be assured of comfort and style at affordable prices manufactured right here in the Mother City.

Read some of our [Previous Newsletters](#) to see what we've been involved in



MOSO AFRICA

MOSO Africa is a subsidiary of MOSO International, world leader in bamboo. We supply top quality bamboo flooring, decking, cladding, boards and panels throughout South Africa and neighbouring countries. With the establishment of MOSO Africa, we are able to serve our customers and professionals like architects and designers, much better. Our MOSO product range is much larger than previously available in South Africa, and meets local needs for better bamboo products.



MR PRICE HOME

Do you love homeware as much as we do? Are you a little obsessed with all things interior, design and décor related? Do the words NEW IN, or LATEST ARRIVALS fill you with excitement and happiness? Is your search for inspiration on homeware a never-ending quest? If you answered yes to one or more of these questions, welcome to the club- and we've got good news for you- you need to download the MRP APP now! It will take care of your healthy home obsession!



NATURELLE BEDS

We at Naturelle Beds pride ourselves on offering unique, affordable and luxurious beds and bedding. Wool is the most complex fibre on earth and the best in the world to sleep on and under. It is safer, longer lasting, hypo-allergenic, more breathable and luxurious than any other synthetic alternative. Complementing this is Naturelle's pure viscose, cotton, cashmere and bamboo cover.



NGWENYA GLASS

100% RECYCLED GLASSWARE! These beautiful products, which include a range of tableware, drinking glasses, vases, jugs and ornamental African animals, are all handmade from recycled glass. Since 1987, Ngwenya Glass has been making glassware in Swaziland from 100% recycled glass. Building upon a reputation of quality, functionality, beauty & of being environmentally aware. Ngwenya Glassware is found all over the world and in countless establishments, including Londolozi Game Reserves, CC Africa, Southern Sun.



NIKKEL TRADING

Since 2013 we have been supplying hotels in South Africa with: POPCAKE the world's first automatic pancake-making machine specifically designed for hotels. Popcakes works particularly well in hotels and guesthouses on the breakfast buffet saving labour and wastage. It is also ideally suited for work and school canteens, coffee shops and exotic dining concepts. As a standalone unit at sports events or outdoor functions, it draws a crowd every time. WAFFLE KING dry mix. Just add water to make the perfect Belgian or American waffles.



RESTRAW

RESTRAW offers quality reusable drinking straws, striving to reduce and hopefully end the use of single-use plastic straws in South Africa (and in as many countries as we can). We currently offer glass and bamboo straws. As part of our pledge to help protect the environment, we use sustainable and Eco-friendly material in all our packaging solutions. If you are an individual or business wanting to make the switch, please get in touch so we can take you on your reusable straw journey. Choose your RESTRAW and its very own RESTRAW hemp sleeve, and enjoy hours of sipping pleasure.



SILVEROSES EVENTS & PROJECT

We supply designed personalized guests amenities, corporate gifts and household cleaning products to hotels, guesthouses and private companies. Our body care products range from bar soaps, shower gels, bath salt, shampoos and body lotions in flavours. Our household cleaning products ranges from cleaning chemicals, dishwashing detergents, floors & carpets care, laundry products and bathroom care & sanitizers. Our corporate gifts range from executive stationery gifts, body care products, branded clothing, coffee mugs and many more.



SMIR DESIGN

Our rugs are made from polyester in South Africa and comes complete with anti-slip and are therefore mildew and UV resistant, making them practical to use even in bathrooms & kitchens. Another advantage of our rugs is that they can be cleaned with any mild household detergent and cold water, no expensive equipment and detergents are necessary. Our customers range from large retailers (@Home & SHF) in South Africa to individual customers. We offer a customised design service to wholesale customers. We can design and weave anything and everything.



SWISS SOLVESIT - GUEST HOUSE AND TOUR OPERATOR SOFTWARE

Swiss Solvesit offers you renowned Swiss Quality in tourism and hospitality technology in South Africa. As a member of the Swiss Made Software Organization, for our customers it means that Swiss values such as quality, reliability and precision are fundamental to our technology that we supply you. The Swiss Solvesit Tourism Software Product Line is focused towards the accommodation establishments and tour operators. Both systems will run on a standalone machine, over a network, VPN or a hosted web server. Any number of users are supported.



THE BAMBOO PROJECT

At The Bamboo Project we sell 100% handmade, reusable and biodegradable bamboo straws which are chemical, varnish and toxin free. Our bamboo is sourced in Vietnam and is grown in panda-free zones, therefore the production processes do not endanger their habitat. Due to the perfect weather conditions in Vietnam, bamboo can grow up to 1 meter in a single day! This makes bamboo drinking straws the perfect natural alternative to the dreaded single-use plastic straws that are not only polluting our environment but also killing our animals. We also offer personalized engraving solutions on selected orders.



THE GLASS SIPPER

It just tastes better in glass... that's how the saying goes. Reusable, eco-friendly Glass Straws made from borosilicate glass, which is the strongest glass commercially available. Great for hot & cold drinks. Dishwasher safe. Our glass straws and cleaning brushes have a very low carbon footprint as they are both manufactured in South Africa.



THE LAMPSHADE STUDIO

Manufacturers of quality lampshades and lamp bases to the hospitality industry as well as once-off pieces to the public. We recover old lampshades and do Antique lampshade restoration. Lampshades made at The Lampshade Studio are mostly custom made. We offer a large selection in our shop, however each lampshade ordered, is hand made from the wiring to the final product. We manufacture bulk lampshades for hotels, guest houses and lodges.



TRANSAFRICA HOSPITALITY SUPPLIES

Transafrica Hospitality Suppliers distributes an exciting, diverse, high quality and on trend range of eco-friendly food packaging products to both the Corporate and Hospitality Industry. Our products are manufactured from organic and plant based renewable materials such as bagasse, vegetable starches and wood cellulose. Our product range include hot and cold beverage cups, salad tubs, burger boxes, clamshells, lunch boxes, serviettes, cutlery and picnic packs, picnic boxes and carrier bags. Our products are constantly evolving and our range is diverse. If we haven't got it, we will endeavour to get it.



TRUMPS BAKING AIDS

For the last 30 years Trumps Baking Aids have provided a one stop solution to the South African home baker, supplying a range of premium quality ingredients and decorations through retail and wholesale outlets across the country. These same products, together with other quality foodstuffs, are now available in bulk to the hospitality, catering and foodservice markets. Products are locally sourced as well as imported directly from across the globe allowing for us to be competitive without compromising on quality. Our suppliers are subjected to stringent food safety programmes and have the necessary accreditations in place ensuring only the best quality product gets delivered to our customers.



VERMONT LEATHERCRAFT MANUFACTURERS

Vermont Leathercraft Manufacturers, a family run business founded in 1983, has established itself in the South African market as a preferred manufacturer and supplier of luxurious leather fashion accessories, corporate gifts and a wide range of exclusive hospitality items, designed specifically to cater for your corporate and travel requirements, five star hotels, restaurants and lodges. Their expert team of design and manufacturing specialists are dedicated to upholding the highest standard of quality in the pursuit of excellence. Designing and producing new ranges of products that are stylish, classic, timeless and practical.



W.L. COLE

The leading supplier to the hospitality industry throughout Southern Africa. Established in 1963, W.L. COLE has been the partner of choice for all leading hospitality brands for over 50 years. W.L. COLE has a proud heritage of consistently supplying the industry's biggest names with high quality products at the most competitive pricing. In-house manufacturing and economies of scale are leveraged to offer customers the ultimate value, from bed linen and towels to kitchen smalls and chefs wear W.L. COLE is the undisputed supplier of choice.



XATOTO AND SONS TRADING ENTERPRISE

Xatoto And Sons Trading Enterprise is a level 1 BBBEE Company and the nature of their organization include Construction, civil works, general maintenance, transportation of goods and passengers, Cleaning, Catering, supply of perishable and non- perishable foods and goods, and General trading.

Who are we?

Hotelstuff: Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing. Please note **WE ONLY MANAGE THE WEBSITES** and do not get involved in sales or quotes.

Greenstuff: Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

Quick & Simple: No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

Virtual Helpdesk: As a value-add, Lorraine mans a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

Conference & Event Stuff (Eco) Directory: We have created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

Green Hospitality Consulting: If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

Speaking & Workshops: Ask Lorraine to come and address you, your team or your community. Lorraine is a member of PSASA and has become a popular motivational speaker on sustainable and responsible tourism, hospitality and family lifestyle. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions. She has been invited to speak at international conferences, seminars and exhibitions, right through to small local functions.

Awards: Lorraine has received numerous awards and commendations for her commitment to responsible tourism and hospitality in South Africa. [Read more about the awards here.](#)

