

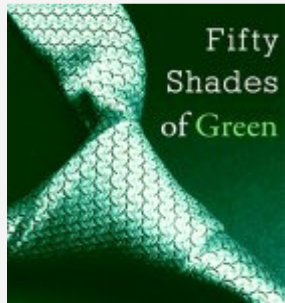
Hotelstuff / Greenstuff

Newsletter

Hotelstuff and Greenstuff Newsletter: Issue #46

March 2015

Hello from Hotelstuff



FIFTY SHADES of GREEN

There are Fifty Shades of Green.

There are Fifty More Shades of Green Washing.

How to tell the difference?

How to buy the greenest stuff?

How to make the green stuff?



Lorraine Jenks will sit with your team and explain how easy it can be. She explains why, what and how, simplifies the latest international guidelines, offers basic assessment tools and tailors content to suit your group.

Contact her at info@hotelstuff.co.za.

Please remember to 'LIKE' our Facebook pages:



and



What We've Been Up To

AGRICULTURAL SECTOR WORKSHOP WITH ESKOM - BLOEMFONTEIN

Following 13 workshops for the hospitality sector, this was our third workshop for farmers where we focused on climate change, energy solutions, water issues and sustainable agricultural practices. Load shedding saw a local farmer (with nice calves) jump in his bakkie to fetch a generator from his farm. Great group and great feedback.



Bloemfontein workshop delegates



The "maak 'n plan" farmer's calves

MEETINGS AFRICA

Judging the exhibits for the Greenest Stand Award was a disappointment. Event organisers and stand designers have a long way to go to understand what constitutes eco friendly structures and sustainable furnishings. Simply installing LEDs, some bamboo sticks and a recycle bin does not cut it. Drop us a mail and we will talk to you about what to look for and where to find it. Remember, we have a dedicated category on our website for conference and event suppliers as well. The judges were Justin Hawes (Scan Display), Faizel Kaloo (SA Tourism), Grace Stead (Steadfast Greening) and Lorraine Jenks (Hotelstuff/Greenstuff).



A massive, busy and interesting show



Justin, Faizel, Grace and Lorraine

"LETTUCE AND A LADY'S BREAST" by Billy Gallagher

For those of you who have worked with him will know; for those who haven't you need to know more. Here is the autobiography of this wonderful man.

An internationally acclaimed chef with stories about cooking, business, adventures, tragedy, survival and great attitude.

To get a copy contact John Riley at John.Riley@bgaa.co.za or telephone: +27 82 710 9369.



Upcoming Events

HOSTEX 2015 - Hall 2 Stand C10 - 15 to 18 March - Sandton Convention Centre

This is our 8th year at Hostex. Come and say hello. Tell us what's new with you and come hear what's new with us. We will be running an electronic survey on our stand - all the things you need to know and want to share on a fancy interactive iPad. Come have a look and add your input.

If you're a subscriber, let us display some power point slides and brochures for you. Contact us at exhibit@hotelstuff.co.za for more information.

JHB 2015 HOSTEX
HOSPITALITY • FOOD SERVICE

15 - 18
March 2015
Sandton Convention Centre,
Johannesburg, South Africa

SHOW TIMES: From 9AM to 5PM Daily

PRE-REGISTER NOW FOR
FREE ENTRY!

Read some of our [previous newsletters](#) to see what we've been involved in

New and Repeat Subscribers to our Directories



BETTER EARTH

Better Earth's aim is to get as many people as possible to use affordable cleaning products that have little or no knock-on effects to the environment. Better Earth offer a special service with reduced trade prices for the hospitality industry.



DANDYLION

Dandy Lion consists of a team of horticulturists with a passion for plants, our planet and all things green. We offer a range of unique, innovative, living gifts as an alternative to traditional corporate gifts and giveaways. Dandy Lion's product range consists of growing gifts made up of seeds, plants and bulbs. We offer turn-around solutions to design, brand and customize each gift. Hand-made, seed embedded paper ensures our tags & care cards reinforce the green message. Dandy Lion makes going green easy! Our team will advise and develop green gifts tailored specifically for your brand/event. We deliver nationwide and care instructions accompany all orders.



DELTA-NET

We produce top quality mosquito nets to supply all market sectors, from the standard net, to catering for individual needs, all at an affordable price! We use a slightly bigger mesh which allows improved air flow and circulation, thus ensuring that the person sleeping under it does not feel claustrophobic. Our nets are easy to hang and are fully washable.



EUROLUX

Eurolux, as one of South Africa's leading lighting suppliers, is offering Hotels, Resorts, Guesthouses, Lodges, and B&B's the opportunity to improve their energy savings by offering you a FREE LIGHTING AUDIT REPORT. Our experienced practitioners will do a site visit, FREE OF CHARGE, to formulate an energy saving lighting solution that suits your budget!



EZ STOCK

The EZ Stock Solution offers a Practical, Accurate, Affordable & Maintenance Free Liquor Stock Taking Solution to the Hospitality Industry. The product is a variety of individual rulers profiled to the shape of various liquor bottles with 25ml increments to determine accurate tot levels. It allows the user to maintain control of their daily stock usage and in doing so is immediately able to determine if losses, wastage or theft has occurred. It is accurate, user friendly, does not require training and has no maintenance costs. The product is one of a kind and its purpose is to revolutionise stock taking.



GREENHOME

GreenHome is South Africa's leading biodegradable food packaging supplier and offers a comprehensive range of products, a selection of the world's most superior biodegradable food packaging items on the market today. All Green Home's products are made from natural and renewable resources and are 100% biodegradable and compostable. Green Home supplies the hospitality industry with world class biodegradable food packaging products.



HOSPITALITY BRAND COMPANY

We are proud suppliers of Biodegradable Hotel Guest Amenities and products to the Hotel and Hospitality industry. We supply and distribute luxurious product ranges to compliment your establishment. You can expect the highest quality from our range of luxury products as well as genuine personal service. We are a proudly South African brand and company. If you are looking for a luxurious point of difference and wish to escape the ordinary, please contact us. Our Luxury Brands: Keet & Monks, Afriearth, Cubs for Kids and Afrisun.



JUST GREAT IMPORTS

At Just Great Imports we specialize in sourcing and importing Quality Practical and Healthy House and Home products. The Crystal Aire Purifier assists in the elimination of bacteria, pet and tobacco odours and revitalises the air. It also prevents mould and fungi growth, removes pollen, dust from the air and reduces the effects of paint fumes. It works well for Adults and children for chest decongestion, is great for Asthmatics, helps with seasonal allergies, moistens the air and helps with dry coughs. It is ideal for homes, offices, medical rooms and hotels.



KROST OFFICE PRODUCTS

Krost Office Products manufactures, designs and distributes office furniture and architectural accessories. Our designs have elegant lines with soft, organic shapes; in perfect harmony with modern desking styles. Our products are available in stainless steel, sandpaper-black and silver steel, wood, leather, rubber and plastic. They include letter trays, wastepaper bins, paper cubes, pencil cups, planters, jumbo bins, standing ashtray-litter bins and more. Introducing a new range of planters made from recycled tyre - eco fibre.



LEAD LAUNDRY AND CATERING

Lead Laundry and Catering (Pty) Ltd is the foremost supplier of laundry equipment in southern Africa, representing world leading brands that include Speed Queen, Girbau, Jensen, Ipso. LEAD also represents leading European brands Fagor in the industrial catering equipment sector, and Ilsa in the arena of Dry Cleaning equipment. LEAD s products range from those used in coin-operated laundries to tunnel washers in industrial laundries, as well as covering the equipment needs of the smallest bars and cafeterias to the largest industrial kitchens imaginable. LEAD s brands are backed by the most comprehensive after-sales service available anywhere in Africa.



LEECHI DESIGNS

We specialize in custom-designed cushions and throws. Created from genuine full grain leathers and top quality fabrics. Our cushions range from accent cushions to functional cushions, either made to order or from our range of standard cushion designs. We have a variety of cushion inners, suitable to the Decorator and Procurement Industry. Our throws range from bed end throws to bed covers and a variety of fur and skin throws. The other part of Leechi Designs is our Custom made to order, hand tufted, hand woven or hand knotted rugs. Our rugs are made to order in any size, color and design choice. We have a large portfolio of rug designs to choose from or we can create a rug design specifically to suit the brief.



LINEN DRAWER

At Linen Drawer we are passionate about the quality and style of every product we sell. We offer a comprehensive range of pure cotton towelling, duvets, cotton throws, gowns and related products. We also offer a superb range of 100% pure cotton percale bedding that is so comfortable that you are virtually guaranteed a good night sleep. Our pure linen bed-linen is also a superb product & with the added advantage of having 'green' credentials. All of our cotton and linen products have hypoallergenic properties, because nothing but the best is good enough for you, your family and your guests.



MANTELLI'S

Mantelli's produce world class premier biscuits, specialising in smaller runs of niche biscuits and cookies which have a significant handmade component differentiating them from biscuits made in mainstream factories. Mantelli's offer a wide range of delicious biscuits & cookies, shortbreads & rusks. Mantelli's corporate range can be personalised with your branding, making an ideal night time treat.



MIKO PURO

Since 1801 Miko has scoured the globe for the finest coffee beans and meticulously blended them for full bodied, award winning coffee products using techniques honed over time. Miko are a one-stop for a rich Italian Roast in our Miko coffee range and our Fairtrade and Fairtrade Organic offering is completed with the Puro coffee basket. We also offer a full range of professional espresso equipment, vending machines, filter coffee options and technical services. Our professional barista training is world class and our team are dedicated to creating truly passionate coffee ambassadors for our clients.



MINTED GINGER

Minted Ginger has become a trusted name in the hospitality Industry. From Executive Chefs seeking designer custom-made Chef Jackets, to house-keepers or cleaning staff, the same care is given in creating comfortable stylish uniforms which won't make your bank manager see red. Our signature 100% cotton plus our hemp range, means that you will never get too "hot-under-the collar". We supply top end restaurants, game lodges, hotels and guest houses throughout South Africa and Namibia.



NEXUS ACCESS SYSTEMS

Nexus Access Systems are distributors for Miwa lock and Cardax access control systems. We are also direct importers and distributors of most access control proximity card / tag types in S.A. Because of our card related business we distribute ID card machines and their consumables too. We not only install the Miwa electronic locks, but also CCTV, fire detection systems & general access control systems.



POOL PONCHO

We supply B&Bs, Hotels, School, Health Spas, Beauticians, Hairdressing Salons, Corporates, Clubs etc., with towels, gowns and pool ponchos. We can manufacture goods to your exact specifications and can include embroidered branding.



SPECIFURN CONTRACT FURNITURE

Specifurn Contract Furniture specialises in supplying the hospitality and training industries with all their banqueting and conferencing table and chair requirements. We offer solutions by supplying budget and "blow the budget" products as well as restaurant and dining tables and chairs, aluminium products, barstools, couches, lockers and canteen furniture. Our services include refurbishing banqueting and conferencing tables and chairs.



STEELITE

At Steelite International we understand the importance of creating a memorable dining experience. As a premier manufacturer and supplier of table top concepts for the international hospitality industry, we have a wealth of experience and an appetite for customer satisfaction that has won us the respect of catering professionals around the world. A truly global company with a clear focus on international markets, we now export to more than 140 countries.



SYCRO

Sycro Distributors, established in 1998, have supplied the Hospitality Industry with specialised, quality products at competitive prices to over 300 establishments throughout South Africa & Africa. Products include Candola Table Lighting, Outdoor Parasols/Umbrellas and Furniture, Book/Box Matches, Spirit Gel, Galaxen mini room kettles, Luggage racks, Custom made wooden products, Plate Mate plate stacker, Heaters, Hotel Equipment, Kitchen Equipment and many more. Sycro pride themselves on delivering quality service & attention to specific requirements. You will not be disappointed with our friendly and efficient service.



TABRAR & EARLE

Tabrar & Earle supply boutique quality hotel guest amenities and accessories to the hospitality industry in South & Southern Africa, currently supplying more than 3000 establishments. Their stunning range of hotel guest amenities and toiletries have a product to suit a variety of budgets and decors, from a small B&B to guest houses, large hotels and resorts. A Green Range is offered with environmentally friendly materials used wherever possible. Tabrar & Earle offer personalised products tailored to your specific needs.



TECHNILAMP

Technilamp is South Africa's leading supplier of ultraviolet and infrared technology. For the past 37 years, we have been the official distributor of the Philips range of ultraviolet and infrared lamps in South Africa. More recently we have been appointed the official distributor for Alpha-Cure, Toshiba and Isolde lamps. Our range of Ultra Violet and Infra Red products is widely used in the healthcare, food processing, restaurant and water sterilisation industries.



TOWEL & LINEN

Our mission is to supply the hospitality industry with the best quality product at the best possible prices to anywhere in Southern Africa and beyond. The Bed, Bath and Table linen needs of the Hospitality Industry are well provided for with a wide range being on offer. Products are being continually up-dated. We provide a speciality service to the up-market levels of the industry and can count RSA's leading Hotels, Lodges and Guest Houses amongst our customer list.



UMSHINI TECHNOLOGIES

SmartUp TV is a unique, comprehensive multimedia application designed for the hospitality industry. Every hotel TV is turned into a modern Smart TV with minimal cost and effort through SmartUp TV to optimize both guest experience and revenue generation. The user-friendly solution comprising the smartupbox, gyro hotel remote and mysmartup-portal combine the benefits of internet TV and the presentation of personalized content to offer guests full access to entertainment, information and social networks.



VEGWARE SA

Vegware South Africa is an environmentally responsible packaging manufacturer and supplier of "PLASTIC FREE" and "BPA FREE" food packaging and catering disposables "all made from plants" that are biodegradable and are 100% compostable. Vegware only supplies completely compostable packaging products that reduce carbon emissions, are made from sustainably sourced renewable or recycled plant-based materials, and can all be recycled and composted with food and garden waste.



WL COLE

WL Cole has been the premier supplier to the hospitality industry for more than 50 years. Whether a hotel, restaurant, bar, conference centre or spa, as a one stop shop carrying thousands of stock items we supply almost all the requirements of our customers in the hospitality industry at the most competitive prices.

Southern AFRICA TRAVEL & INDIAN OCEAN ISLANDS

BOOK YOUR SAFARI WITH AN AFRICAN TRAVEL SPECIALIST

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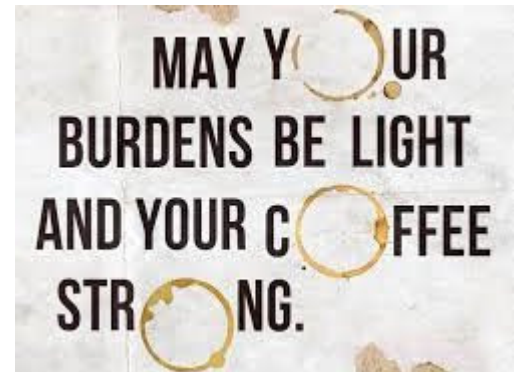
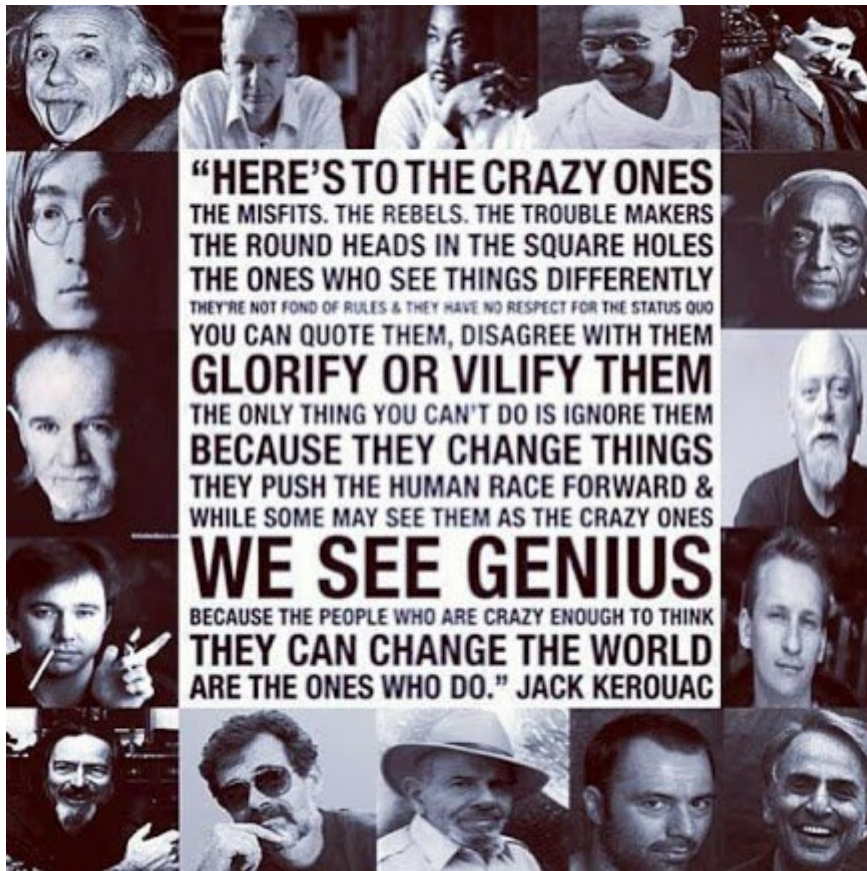
Trivia - Complete and utter Trivia

THE FARMER

I said "nice calves" ladies. Nice CALVES!



'til next time...



Who are we?

Hotelstuff: Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing. Please note **WE ONLY MANAGE THE WEBSITES** and do not get involved in sales or quotes.

Greenstuff: Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

Quick & Simple: No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

Virtual Helpdesk: As a value-add, Lorraine mans a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

Conference & Event Stuff (Eco) Directory: We have partnered with The Event Greening Forum and created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

Green Hospitality Consulting: If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

Speaking: Ask Lorraine to come and address you, your team or your community. Lorraine is a member of PSASA and has become a popular motivational speaker on sustainable and responsible tourism, hospitality and family lifestyle. She has been invited to speak at international conferences, seminars and exhibitions, right through to small local functions.

Workshops: Hotelstuff/Greenstuff is running nationwide workshops on sustainable and responsible hospitality, in partnership with Eskom, who promote their energy solutions. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions.

Awards: Lorraine has received numerous awards and commendations for her commitment to responsible tourism and hospitality in South Africa. [Read more about the rewards here.](#)

2014 Winner
Bronze Award
Inspire Trade Expo



2013 Special Award Winner
**Energy Efficiency
Awareness**
Eskom ETA Award



2013 1st Runner Up
Patron of the Year
SAEE Award



2013 2nd Place
Eco Warrior
Enviropaedia Ecologic
Award



2011 Winner EXSA
Best Green Indoor Pavilion
Hostex Johannesburg



2011 Winner
Chairman's Award
Imvelo Responsible Tourism



2010 Winner
Best Overall Stand
Decorex Johannesburg



2010 Winner
Excellence Award
Decorex Cape Town



For more information please visit www.hotelstuff.co.za and www.greenstuff.co.za;
drop us a line at info@hotelstuff.co.za or call us on 0860 272 272.

