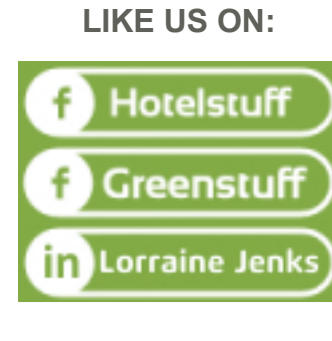


LIKE US ON:



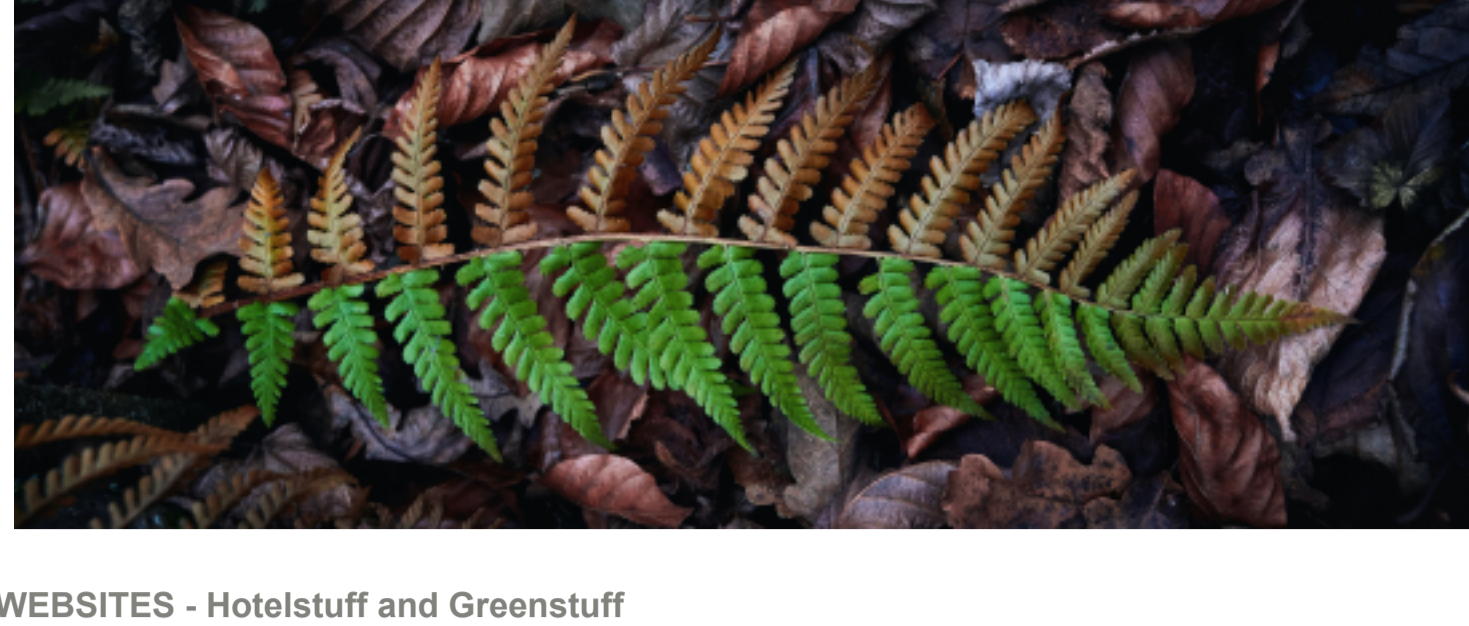
Hotelstuff / Greenstuff Newsletter

Greetings from Lorraine and the Hotelstuff Team

Who would have thought we'd still be in pretty much the same position as we were this time last year?

It's been bad, very bad, but it has also been good.

It has been brutal to our vulnerable tourism industry and the enormous range of people impacted. It has been good for our work in greening, sustainability and creating awareness.



OUR WEBSITES - Hotelstuff and Greenstuff

Our Hotelstuff directory has held its own thanks to hundreds of loyal supporters (many who have renewed their subscriptions for 21 years!) and some welcome new members. But Greenstuff has done exceptionally well, with a healthy inflow of new interest from suppliers and buyers - attesting to the increase in awareness we began to notice last year.

TOURISM AND HOSPITALITY - Trends and Innovations

I did a study on new trends in both tourism and hospitality for my talk to WTM ATW. Some very clever and some quirky innovations. The changes in values, tastes and demands of tourists must be noted by the industry if they are to survive. Some very clever changes are being made by destinations and accommodations that will keep their heads above water. Let me know if you'd like a short workshop for your colleagues on the post-Covid trends I found.

SUSTAINABLE, CIRCULAR PROCUREMENT AND SUPPLY CHAIN MANAGEMENT

We continue to see the remarkable spike in concern, awareness and action to clean up this division for producers and consumers in all private and public sectors. Tourism is both producer and consumer. Circularity should be practiced throughout the value chain of tourism: booking systems, transport, accommodation, operating equipment, catering, cleaning, agriculture, community... Let us run a workshop for you to show you how easy it can be.

OUR BIRTHDAY

We have a milestone birthday coming up. Watch this space so you can celebrate with us and so we can thank you with some amazing offers that Tahnya has set up.

Go well, and stay safe!

What We've Been Up To



PSASA ANNUAL CONVENTION - 16 April 2021



"Parallels and Possibilities - Covid, Climate, Your Clients and You"

A look at the climate reports, GHG reduction goals, the overwhelming plethora of acronyms and the jargon confronting some of our speakers' clients.

ORGANICS AND NATURAL VIRTUAL TALKSHOP - 23rd June 2021



"Conscious Procurement and the Circular Economy"

Tips, tools and techniques that make it easy to record and report organic, green and sustainable achievements.

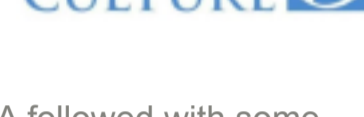
WORLD TRAVEL MARKET - AFRICA TRAVEL WEEK - 13th July 2021



"Rethinking Tourism and Hospitality Sustainability - Steps to Futureproof our Industry"

A study on changing values, tastes and demands, post-Covid. International new trends in tourism and innovative changes by many destination and accommodation managers.

ETHICAL CULTURE SOCIETY, NEW JERSEY USA - 25th July 2021



"Climate, Ecocide and Sustainability. Can we influence what comes next?"

A summary of the basic science, research and recommendations. An excellent Q&A followed with some unusual and thought-provoking questions.

New and Repeat Subscribers to our Directories

AL & CD ASHLEY

AL & CD Ashley are Cape Town-based Importers and Distributors of high quality Kitchenware and Homeware brands for the Southern African market. The company has been around for almost 100 years, supplying to leading Hotels, Hospitality Suppliers & Procurement, Restaurant & Catering Suppliers and related markets. Our products carry long-term guarantees and we offer excellent after-sales service. Our brands include: Brabantia, Scanpan, Global Knives, Avanti, Dutch Deluxes, Bodum, Severin, Joseph Joseph, Beka and Thermos.



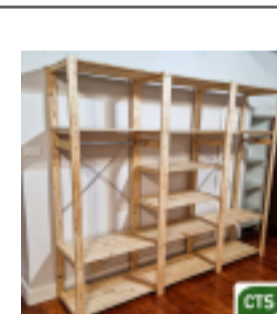
ANRAY MANUFACTURERS

Anray Manufacturers is one of the largest Cast Aluminium Garden Furniture Manufacturers in South Africa. With well over 20 years of experience, our service is guaranteed. Our products are hand casted and powdered-coated at 200 degrees to ensure long lasting and non-rusting effect. We offer a wide variety of selections and colours to choose from. Anray Manufacturers also manufactures cast aluminium parts and simulated stone pavements that are custom to your business or personal requirements. Contact us and we will do our utmost to cover your needs.



CAPE TIMBER SHELVING

Cape Timber Shelving provide a cost effective and quality modular tongue-and-groove timber shelving solution. The design allows for DIY assembly or let our installation team come out and set up onsite. Delivery throughout Cape Town and surrounds, Worcester and Hermanus. DIY kits available for delivery nationwide. Whether it is a home or garage; shop or warehouse, we offer sturdy timber shelving components customized to your requirements.



CAREPRO MEDICAL

At Carepro we're focused on providing quality Homecare beds, Care equipment, and medical consumables. We supply to Resorts, Hotels, Retirement Estates, Lifestyle Estates, Architects, Property Developers, Clinics, Individuals, Medical Aid, Hospitals, and Recovery Centres. Our beds are ideal for people with mobility issues, the elderly, people who are recovering from injuries, or anyone who have to lie down for extended periods of time due to chronic or serious illness. We also provide specialized air mattress systems, and hospital beds for frail care.



DREAM ZONE BEDDING

We at Dream Zone Bedding strive to add value to every client big or small. We have the right bed for your company. With many years in the industry, it is important to understand what the customer's needs are and how we can best service these needs. Call us for great brands in sleep technology. The best brands at affordable prices.



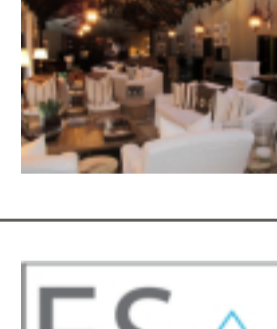
ELAN DISTRIBUTORS

From Factory to Foyer, from entrance to exit, if we don't have it - we will make it! Initially a specialist supplier of linen products only, Elan has now expanded in order to offer the hospitality market with a full site solution. Trusted Brands and individual, bespoke, manufactured items are all utilised to satisfy specific requirements. Sharing knowledge about the correct product at competitive pricing on excellent quality is why our products find their way into both major and minor establishments.



EMMERSAN

EmmerSan is an online E-commerce business in the sanitaryware and Kitchenware industry. EmmerSan was created as a result of the hard lockdown in 2020. The members of EmmerSan have been in the plumbing and sanware industry for 15 years. We sell a range of sanitary ware products such as basins, baths, taps, mixers, toilets, bathroom accessories, kitchen sinks and shower heads. We boast a market leading 10 year warranty, except our stainless steel sinks, they carry a 25 year guarantee! EmmerSan sells and delivers to the whole of South Africa!



Visit these links for:

[PROMOTIONS](#) [NEWS](#) [PREVIOUS NEWSLETTERS](#)

GREEN STATIONERY

Green Stationery is the leading producer of recycled and Eco stationery within South Africa. Without increasing your costs, our product range has been carefully selected to help you replace current, often environmentally unfriendly, stationery items at about the same levels of price. Green Stationery supply a number of hotels. Our products undergo a series of quality & safety tests according to Consumer Product Safety Commission regulations, including tests for lead & other heavy metals, so our stationery is safe for your health & the environment.



HEMPORIUM

Hemporium is the largest importer, wholesaler and retailer of hemp fabrics and products in South Africa. Founded in 1996, the company has been manufacturing and producing organic and natural products locally for over 20 years and has the facilities to design, produce and cost over 2000 products in their high quality imported hemp materials. Our product range includes Toiletries, Nutritional Oils, Clothing, Fabric, Textiles, Hemp Building Materials and Promotional products.



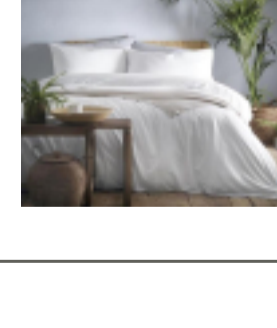
KDCD LINEN

KDCD Linen manufactures and supplies quality Linen, Beds, Furniture, Curtains, and Amenities to the hospitality and healthcare industry. The company was founded in 2015 with the aim of supplying World Class products made proudly in South Africa with Local talent. Currently, we supply 6 hotel groups and over 180 independent hotels, lodges, and hospitals in 7 different countries. We are a proud and passionate South African manufacturing company, currently applying for ISO9001 accreditation, as well as membership of Proudly SA, that is focused on growing its presence and adding to the local job market.



NICOLSON RUSSELL

Nicolson Russell manufactures and imports premium homeware products. Every piece is made with the highest quality material and with the finest workmanship. Our products are made with patience and care to offer superior quality to our customers. Our collection of homeware products includes designer cutlery pieces, fine bone china, porcelain crockery, exquisite crystal glassware and durable stoneware, which is manufactured locally, as well as stainless steel straws, biodegradable napkins and our brand new Bamboobino range. We aim to be ahead of the crowd in the homeware industry, bringing international designer trends into South African homes at affordable prices. We pride ourselves in offering excellent value for money.



NIFTY NAPKINS

Nifty Napkins was founded in 2007 with the intention of supplying corporate everything to the hotel industry. We understand that in hospitality industry, image is everything. Our broad range of branded items, from serviettes and swizzle sticks, to aprons and table linen, as well as wet-wipes and pop-up tissue boxes is by far the best way to keep your company in the mind of present or future clients and maintain high levels of brand awareness.



OZONE SOLUTIONS

We give advice and guidance in using ozone for Water Disinfection, Water Treatment for Drinking Water, Air Purification, Sewage Treatment and Sewage Treatment Process, either as a disinfectant, deodoriser or oxidant. We also treat odours especially in areas such as public toilets, smokey pubs, restaurant kitchens, garbage areas, mortuaries, sewage plants, drains, homes and so forth. We use well known, reliable as well as efficient products such as Airzone, Aquazone, and Biozone Nokak Sewage treatment plants. In using these products, Ozone Specialists has accumulated a desirable data base of satisfied customers throughout Southern Africa.



ROMATEX HOSPITALITY DIVISION

Romatex has been manufacturing goods for the Hospitality sector for many years and have widened our product offering to cater for an expansive clientele offering both natural and synthetic fibre products and a varying range of hotel quality bed linen, as well as other products such as towels, duvets, pillows, gowns, slippers, blankets, mattress protectors, pillow protectors and more. Satin Stitch products as well as bespoke embroidery designs are also available as part of our offering.



SMART ASH

Smart Ash was established to produce, deploy and service an innovative product that has a positive impact on your environment. An effortless solution to cigarette waste - Smart Ash offers fully serviced rental bins, emptied and cleaned for you. They can also double as advertising space or be purely decorative in appearance. Many attractive finishes available. The unit is totally sealed with a locking system, so at any given time you can't see or smell those unsightly cigarette butts.

