

Hotelstuff.

AN INDUSTRY IN ONE PLACE

Greenstuff.

FOR A HAPPY PLANET

Hotelstuff and Greenstuff Newsletter

June 2014

Hello from Hotelstuff

Remember our award-winning Eco Green Hotel at Hostex in 2011?



Well, we're doing something similar, but just a Green Eco Guest Suite, at the new Inspire Trade Expo at Gallagher Convention Centre from 10 to 12 July 2014.

Greenstuff Eco Guest Suite

The displays are relevant to hoteliers, home owners, vendors and manufacturers. Come and see how easy it is to go green; why go green; what to look for and where to find it. A hands-on, real-time opportunity to learn more about Sustainable and Green Hospitality or how to create a Green Home.

We don't sell anything or take commission. This is a service to the suppliers who are subscribed to our Hotelstuff/Greenstuff online directories and an awesome opportunity to display their goods (and not too late for those who still wish to do so - [click here](#) if you would like to participate).

We envisage the following:

- Visitors to the stand will be taken on a guided tour of the project and each product's green credentials will be explained.
- Hourly mini presentations by Lorraine on Green Hospitality or Home Lifestyle, if numbers warrant it.
- Exhibitors are acknowledged on a poster in the "room" and brochures with details will be available.

Please come visit us and share with us everything we have learned and let us know how we can help you on your Greening Journey.



Lorraine Jenks

Please remember to 'LIKE' our Facebook pages:



What We've Been Up To



TOURISM INDABA WORKSHOP

Our break away workshop was once again fully booked where Eskom addressed Energy Solutions, Caleb from Fedhasa explained Imvelo Awards and Lorraine gave two presentations on "Impact of Climate Change on Tourism" and "Sustainable Green Hospitality".



HOSTEX CAPE TOWN - EXHIBIT AND WORKSHOP

Our customary stand and the déjà vu of seeing old friends, colleagues and subscribers to our websites - many reunions, weddings and funerals! Lorraine gave two presentations on the same topics as Tourism Indaba.



FOOD HOSPITALITY WORLD AFRICA EXPO AND CONFERENCE

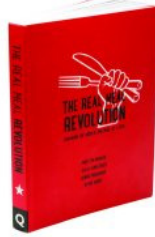
A new event, which has great potential, judging by the quality of exhibitors from Europe and also the high calibre of visitor. Lorraine spoke twice on "Climate Change and Food Security" and "Green Hospitality".

Lorraine was delighted to share the stage with Prof Tim Noakes and at question time, she had an opportunity to describe her work and her concern at the control and genetic modification of our food by Monsanto (read Syngenta, DeKalb, Pioneer, du Pont, Paneer, Bayer, etc.) Prof Noakes expanded on her comments and made her day/month/year, by writing this for her in a copy of his book, The Real Meal Revolution:

"For Lorraine, You have great courage in what you are doing. I do hope I can help you in your critical cause." Tim Noakes

"You were right! You are not a conspiracy theorist" Jonno Proudfood (chef who co-wrote the book).

If anyone has tried the diet, please drop a mail to info@hotelstuff.co.za or post on our Facebook pages.



Upcoming Events

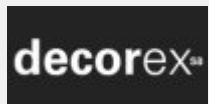
INSPIRE TRADE EXPO - 10 to 12 July - Gallagher Convention Centre

As mentioned above, the **Greenstuff Eco Guest Suite** will be a luxury hotel room furnished throughout with only eco products. Suppliers who are interested in displaying their products, and haven't contacted us yet, can email info@hotelstuff.co.za for more information. Lorraine will also give a presentation on "Ten tips for easy green Lifestyle & Design" on 10 July at 12 pm.



DECOREX JOBURG - 6 to 10 August - Gallagher Convention Centre

We have been asked to furnish an 80 sq.m. **Green Home** with eco friendly or green products (similar to our award-winning projects in 2010), but the project is still subject to sponsorship for the floor space. (Only R150 000.00 for 80 sq.m. - who's interested?)



WEST AFRICA HOSPITALITY AND FOODBIZ - 9 to 11 September - Ghana

We have been asked to help organise a conference on West African Tourism and Sustainable Hospitality with an adjoining exhibition, on our own pavilion, where we hope to showcase South African products and services. It is an international event supported by the Ghana Tourism Authority and a collaboration of four different fields in the hospitality industry.



LILIZELA IMVELO AWARDS

Lorraine has been invited to act as "Chief Justice" for the judging of the Lilizela Imvelo Awards again this year. Get you entries in! Deadline is 18th July. For more information on the Imvelo Awards and to download an entry form visit their [website](http://www.lilizela.co.za).



If you would like to see previous newsletters on what we've done [please click here](#)



ABOSA

We have perfected a technique to print our images on polyester fabric and now produce table cloths with perfect images of animals and birds. These table cloths are ideal for game lodges, hotels, guest houses and restaurants wishing to portray a truly unique African image and can be branded if required. They also make ideal gifts for friends, family and colleagues locally and overseas.



AMBIENCE GUEST AMENITIES

Ambience Guest Amenities was set up specifically to meet the needs of small independent hotels, guest houses, lodges and B&B's. Six years later we have developed and launched the Michelle Kelly™ range of luxury, affordable guest amenities as well as increasing our range of products to meet any of your needs. With our in-house design team and printing department, we are able retain your individuality by personalising any of our bathroom products. Michelle Kelly™ is guaranteed to enhance any hotel room. Combine this with our exceptional service and quality products, Ambience Guest Amenities can supply you with all your hospitality requirements.



BARNO

Barno manufactures to specification in genuine leather, synthetic leather (PU) and PVC vinyl such items as Directory of Service folders, Do Not Disturb signs, menus, bill folders, conference blotters, airport collection folders, wine lists, telephone notepad holders, desk blotters, high res digitally printed counter mats and banners etc. Enquire about our eco-friendly leather range.



BIC GRAPHIC SOUTH AFRICA

BIC@Graphic supplies branded promotional products of the same superior quality, reliability and safety as has become synonymous with BIC. With the acquisition of Norwood, BIC Graphic now also offers a variety of products from categories such as Writing Instruments, Meeting & Office, Bags, Drinkware and Technology, in addition to the existing BIC products. The possibilities for the BIC@Graphic brand and its customers alike are now endless.



BIO360

Bio360 supplies 100% all-natural cleaning solutions which are non-toxic, non-hazardous and totally bio-degradable. We offer a selection of effective and powerful cleaning products to take care of, amongst other things, sanitizing, de-greasing, carpets and oily greasy kitchen by using cutting-edge bio-remediation technology. Powerful organic compounds consisting of enzymes and microbes eat away at oily grime and turn them into water without the use of harmful toxins. Our cleaning solutions are not only uncompromisingly dependable and safe, but also delivers the best in hygiene results.



COBA MATTING

Coba offers a wide range of mats suitable for all environments. Those working in food & beverage manufacture and the hospitality sector are especially vulnerable to the risk of slipping on wet or contaminated floor surfaces. Our purpose designed anti-slip mats significantly help safety underfoot. There are hygienic, anti-microbial options specifically for food preparation areas. Also in this section, is a range of anti-fatigue mats ideal for those who stand for prolonged periods of time, what's more they can also help prevent glass and china breakage. Contact Coba's expert sales team to enquire about your matting needs. We supply Nationwide!



CREATIVE BEDDING DESIGNS

We are a wholly owned South African company that proudly manufactures premium quality polyurethane and inner spring mattress and base sets. The CBD range consists of multi-layered Viscose-Elastic, Latex, High Density Polyurethane foams as well as a superior designed range of inner spring mattresses using only SABS rated products to ensure highest quality of workmanship can be guaranteed. We pride ourselves on providing the highest level of customer service, highest quality workmanship and providing superior quality South African made products to the hospitality industry, hostels, hospitals, as well as the retail industry.



CUSTOM DESIGNS

At Custom Designs we have been making solid wood furniture for 25 years, specifically for the hospitality trade. I have worked in the industry for 23 years and have designed my products around the hospitality industry.



DU'VAL COLLECTION

The Du'Val Collection consists of a comprehensive range of guest amenities from soaps, lotions, bath crystals to linen and luxurious Bamboo towels! A complete range for the travel and hospitality industry. The brand focuses on high quality ingredients and packaging. Du'Val offers a rebate for all the used bottles & caps returned to help reduce our carbon footprint and to be more eco friendly. We also offer personalized branding options and different packaging options. Du'Val Collections strive to give the best service you have ever received. You will always see the "personal touch" in Du'Val products.



DYNACHEM

A new and revolutionary approach for the provision of portable heat for chafing dishes in the hotel and catering industry. The Chafo is a revolutionary and innovative new product from eco-burner. Designed to be the perfect 'drop-in' replacement for gel and wick chafing dishes, it overcomes all of the problems associated with heating chafing dishes by traditional methods. The Eco-burner Chafo is safer, greener and cleaner, the product gives greater control and is less wasteful than traditional gels and wicks.



ECO FURNITURE

Eco Furniture Design is a client orientated business based in Cape Town, who specialize in crafting sustainable furniture and decor. What distinguishes us is that we strive to manufacture top quality products but at affordable prices. Another crucial element is our commitment to using sustainable materials and the consideration of our environmental & social impact as a business. Our passionate and dedicated team will provide you with great service as well as stylish functional and affordable furniture & décor.



EUROLUX

Eurolux, as one of South Africa's leading lighting suppliers, is offering Hotels, Resorts, Guesthouses, Lodges, and B&Bs the opportunity to improve their energy savings by offering you a FREE LIGHTING AUDIT REPORT. Our experienced practitioners will do a site visit, FREE OF CHARGE, to formulate an energy saving lighting solution that suits your budget!



GERBER FRESH

Gerber Fresh are suppliers of Premium global brands of all and any equipment for processing, cutting, dicing, grating, julienne, juicing, blending, vacuum packing and extending shelf life of all perishable foods, fruit, vegetables, meat, poultry and fish.



HD313 ALL PURPOSE CLEANER

HD313 All Purpose Cleaner is exclusively formulated for the Du'Val Collection. It has been tested to be a suitable cleaning liquid for the food industry. It is a degreaser for engine parts, steel work, petrol pumps, workshops, panel beaters, paint contractors, 4x4 & camping, toilet and tiles, wash bays, tables and floors, removing grease and wax. It is safe for use in butcheries, chicken cages, agricultural pack houses, wine cellars and general warehousing as a cleanser, disinfectant and stain remover. Use HD313 as a degreaser, sanitizer, cleanser and detergent. HD313 All Purpose Cleaner contains no bleach, acids or ammonia and is non-toxic, bio-degradable and anti-bacterial.



HEMPORIUM

Hemporium is a South African hemp company that has been actively promoting the use and production of the eco-friendly hemp plant since 1996. We stock a range of organic fabrics for all your needs, and produce a range of clothing, accessories and body-care products in Cape Town. Hemp is the premier eco-resource and will be a great addition to your green offerings.



HILLCREST BERRY ORCHARDS

Quality is the hallmark of this family business with a reputation for attention to detail, innovative ideas and exceptional service. Hillcrest Berry Orchards offer a vast range of berries from strawberries, raspberries, blackberries, tayberries, Cape gooseberries and blueberries. Hillcrest Berry Orchards have long been preferred suppliers of superior jams and condiments to the hospitality industry. These are packaged in small or large bottles; with or without stands and hotel logos printed on the lids if required. View our website for full range of frozen berries, jams, dessert toppings, relishes, jellies, berry vinegars, liquored berries and gifts.



INTERMARKET GUEST AMENITIES

Intermarket Guest Amenities has over 30 years' experience in serving the hospitality industry! Our consistent and deliberately excellent service has kept us around this long. Intermarket's friendly reach extends nationwide with a wide range of clients from large hotels to upmarket guesthouses as well as B&B's. Personalise your amenities with your guest house's logo, it's an excellent marketing tool! Adding your website, email & contact details to your product will make your guests remember their time spent with you. Intermarket Guest Amenities focusses on creating relationships! We have excellent relationships with our suppliers and we want to constantly create better relationships with you, our wonderful clients. We are Cape Town's #1 manufacturer and supplier of quality guest amenities.



NATUREPEDIC

With extremely Comfortable and Durable Mattresses and Toppers that can be made to custom specifications, NaturePedic™ has and is supplying local premium guesthouses and hotels alongside world class international resorts. Our products meet the highest Quality and Luxury standards - with relevant and strong consumer benefits and Innovation such as our all 100% Natural Latex mattresses. Whether you are looking for Luxurious, highly Durable and Breathable mattresses or All Natural & Organic mattresses, feel free to contact us and we will gladly tailor our offering to meet your specific needs.



ONE STOP HIRE

In our experience, hiring out your equipment as close as possible to home, is much more cost effective. On One Stop hire and rental directory you can find any item for hire or rent the closest to where you need it. Our goal is to provide a directory for all hire and rental needs, listing hire and rental companies nationwide.





Q DISPLAY

Q Display (Pty) Ltd is Africa's largest supplier of queuing systems, posts with retractable belt or tape barrier systems, stanchions, and traditional queue post & rope barriers. We supply indoor and outdoor public guidance systems and steel fences - both fixed and flexible systems. We are a premier supplier and market leader in queuing systems and also provide signage and other indoor and outdoor media, including electronic queue management, call forwarding and customer flow management. This includes the Qtrac wireless call forwarding system and our modular merchandising solution.

sheet•street

SHEET STREET

At Sheet Street you can find the best basic quality range for your home or hotel, at everyday low prices and create your dream bedroom, living room and bathroom in that coordinated look you've always wanted. Its been over 20 years since we started and our promises of value, quality and service still stand true today.



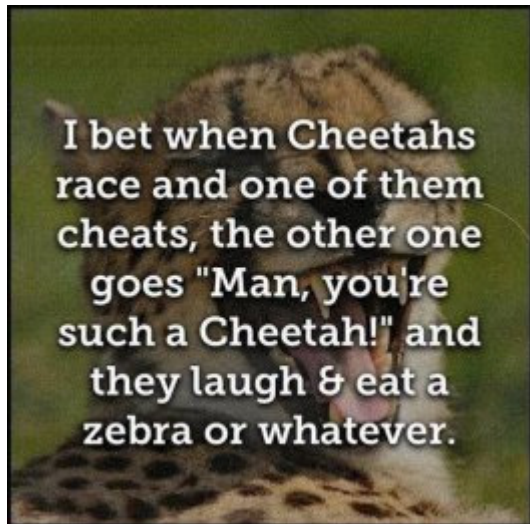
SMART ASH

An effortless solution to cigarette waste - Smart Ash offers fully serviced rental bins, emptied and cleaned for you and which can double as advertising space or be purely decorative in appearance. Many attractive finishes available.



VERTICAL VEG

Vertical Veg (Pty) Ltd is a Cape Town-based SME, specialising in providing vertical and roof gardens of herbs and vegetables. Our director has over 20 years of experience in the field of food growing and herbs in particular. We aim to facilitate the experience of being as self-sufficient as possible, getting back to being in touch with nature and the joy of eating healthy, home-grown food.



Who are we?

Hotelstuff: Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing.

Greenstuff: Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

Quick & Simple: No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

Virtual Helpdesk: As a value-add, Lorraine mans a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

Conference & Event Stuff (Eco) Directory: We have partnered with The Event Greening Forum and created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

Green Hospitality Consulting: If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

Speaking: Ask Lorraine to come and address you, your team or your community. Lorraine is a member of PSASA and has become a popular motivational speaker on sustainable and responsible tourism, hospitality and family lifestyle. She has been invited to speak at international conferences, seminars and exhibitions, right through to small local functions.

Workshops: Hotelstuff/Greenstuff is running nationwide workshops on sustainable and responsible hospitality, in partnership with Eskom, who promote their energy solutions. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions.

Awards

2013 Special Award Winner
Eskom ETA Award
Energy Efficiency Awareness



2013 1st Runner Up
SAEE Award
Patron of the Year



2013 2nd Place
Enviropaedia Ecologic Award
Eco Warrior



2011 Winner EXSA
Best Green Indoor Pavilion
Hostex Johannesburg



2011 Winner
Imvelo Responsible Tourism
Chairman's Award



2010 Winner
Best Overall Stand
Decorex Johannesburg



2010 Winner
Excellence award
Decorex Cape Town



For more information please visit www.hotelstuff.co.za and www.greenstuff.co.za;
drop us a line at info@hotelstuff.co.za or call us on 0860 272 272.

